REQUIRED REPORT

Note (d) to Par. 601, C. R.

610.1 Trade Extension Work in Syria during fiscal year ended July 1, 29.

CONCRETE RESULTS OF TRADE EXTENSION WORK
IN SYRIA DURING THE FISCAL YEAR END-
ED JULY 1, 1929.

From Vice Consul
American Consulate General,
Beirut, Syria.

D. F. McGonigal

Date of Completion: January 15, 1930.

Date of Mailing: JAN 25 1930

APPROVED:

GEO. L. BRANDT

George L. Brandt,
American Consul.

(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General, Beirut, Syria, dated January 15, 1930.)

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(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General at Beirut, Syria, dated January 15, 1930.)

I

TRADE OPPORTUNITIES

ACCEPTED

None

PENDING

Mansour Frères
April 1928 — Bedsteads in iron, brass and nickel.

(Correspondence is being carried on with one firm which replied.)

LOST

Lorenzo Y. Manachy
August 1927 — Automobile casings and tubes

(Negotiations with an American manufacturer who replied were not successful and Mr. Manachy states that he is no longer interested unless he can secure tires and tubes on consignment.)

Michel L. Amme
October 1927 — Purchase and rent of motion picture films.

(No replies received)

Nasri Tager & Fils
November 1927 — Cotton goods

(Only two replies received; both unsatisfactory)

Behar & Issa-Khoury
January 1928 — Rubber toys

(No replies received)

A. Sahmarani Frères
March 1928 — Leather and motor car upholstery

(No replies received)

Ernest B.

Ernest B. Asfar
March 1928 — Five and ten ton motor trucks

(This firm states that it could do no business with firms which replied because the terms, prices and qualities offered were not satisfactory. It is believed that the demands of the Damascus firm were excessive.)

" " — Automobiles

(Same as above)

" " — Machinery for the manufacture of starch.

(Nothing offered by American firms could compete with German offers)

" " — Machinery for the manufacture of glucose.

(Same as above)

M. Ezzat Jallad
March 1928 — Automobiles

(Unable to conclude arrangements)

" " — Three to five ton motor trucks

(Same as above)

" " — Kerosene, gasoline and lubricating oils.

(Rumanian kerosene and gasoline can be purchased more cheaply than American. Still corresponding with American firms regarding lubricating oils.)

" " — Second-hand coats and overcoats

(Jallad wishes to receive goods on consignment, but American firms rightly demand cash with order.)

Nicolas Stephanou & Cie.
April 1928 — One to two ton motor trucks

(Several replies received but no business done, probably due to the terms demanded by the local firm.)

" " — Caterpillar or wheel tractors

(Same as above)

Nicolas

Nicolas Stephanou & Cie.
April 1928

Agricultural implements and machinery.

(Same as above)

" "

Internal combustion engines

(Same as above)

Khalil Fattal & Fils
April 1928

Bleached and unbleached cotton sheeting.

(No satisfactory offers received)

" "

Kerosene and gasoline

(Rumanian kerosene and gasoline can be purchased more cheaply here than American.)

" "

Light rubber overshoes

(No satisfactory offers received)

" "

Corn starch

(No satisfactory offers received)

Nicolas, Moise Debahy & Cie.
April 1928

Rubber overshoes

(No replies)

" " "

Rubber soled canvas footwear

(No replies)

Siouffi, Sabbagh & Co.
April 1928

Kerosene and gasoline

(Roumanian kerosene and gasoline can be purchased more cheaply here than American)

Antoine Mecattaf
April 1928

Kerosene and gasoline

(Roumanian kerosene and gasoline can be purchased more cheaply here than American)

Chamié & Meshaka
April 1928

Automobiles

(No satisfactory replies received)

Michel Chacour
April 1928

Automobiles

(No satisfactory replies received)

Michel

Michel Chacour
April 1928 — Internal combustion engines

(No satisfactory replies received)

Ernest B. Asfar
April 1928 — Agency for insurance companies

(Mr. Asfar claims that he received letters from American companies stating that they did not wish to work in the Orient. He is now representing the Swiss insurance company "Union Geneve".)

Saad
June 1928 — Lubricating oils for motor cars

(out of business)

" — Sheet brass and copper

(out of business)

" — Auto casings and inner tubes

(out of business)

Tamer Frères
October 1928 — Sole and Upper leather

(Due to the activity of a new tannery in Damascus, local leather dropped to the point where importations from the United States were not found profitable)

" " — Amber durum wheat

(A bumper crop made the further importation of wheat from America unnecessary)

" " — Sugar

(No replies received)

Siblini & Borge
October 1928 — Cotton seeds

(Received several offers but purchased seeds from another local importer who received a supply from Texas in the meanwhile.)

Elias A. Haddad & Frères
October 1928 — Leather

(Did not purchase leather because of lowered prices due to activity of new local tannery)

Halim

Halim Hanna & Co.
November 1928 — Hosiery

(No replies received)

Michel Chacour
November 1928 — Dyes

(No replies received)

Elias Géara & Cie.
November 1928 — Oleo oil

(No replies received)

Khalil Fattal & Fils
December 1928 — Flour

(A bumper crop in Syria made importations of flour unnecessary)

" " " — Wheat

(A bumper crop in Syria made importations of wheat unnecessary)

Nicolas, Moise Debahy & Cie.
February 1929 — Dyes

(No replies received)

" " " — Glucose

(No replies received)

" " " — Starch

(No replies received)

Comptoir Agricole du Levant
February 1929 — Soda arseniate

(No replies received. The Consulate General finally gave this firm the name of an American company with which it is not in correspondence and from whom it expects to purchase the insecticide desired.)

(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General at Beirut, Syria, dated January 15, 1930.)

II

REPORTS UPON MARKETS FOR AMERICAN GOODS

$5,000.00
(Estimated)

The following reports were submitted on markets for American goods in Syria, exclusive of periodical reports on tire prices and on coal and oil stocks and prices:

July 20,1928	Semi-Annual Automotive Survey for Syria	V.C. Merriam
December 7, 1928	Revision of Leather Export Manual	V.C. McGonigal
December 10, 1928	Veterinary Preparations, Animal Dips and Biologicals in Syria	V.C. McGonigal
December 27, 1928	Restriction on use of Solid Rubber Tires for Motor Cars in Syria	V.C. McGonigal
December 27, 1928	Motion Picture Equipment in the Territory Under French Mandate - Syria	C. Keeley
December 29, 1928	Semi-Annual Automotive Survey for Syria	V.C. McGonigal
January 28, 1929	Beirut Newspaper Article on Failure of French Automobiles in Competition with American Cars on Local Market	C. Brandt
February 27, 1929	Market for American Motion Pictures in Syria	V.C. McGonigal
March 20,1929	Formation of Company in Damascus for the Manufacture of Cement	V.C. McGonigal
June 6,1929	Water Supply System for Alexandretta, Syria.	C. Keeley
June 21,1929	Water Supply System for Alexandretta, Syria.	C. Keeley

The Consulate General has not been able to determine the amount of additional business done as a direct result

of these

of these reports, but it is believed that a conservative estimate would at least amount to $5,000.00, the establishment of a number of new agencies for American cars and accessories having no doubt been influenced by the various reports on the market for American automobiles and accessories to which American manufacturers have made reference, while the introduction of new brands of such commodities as leather, pharmaceuticals, etc., can in some measure at least be attributed to the reports on these subjects.

(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General at Beirut, Syria, dated January 15, 1930.)

III

REPORTS UPON OPENINGS FOR INVESTMENTS AND FOR THE ESTABLISHMENT OF AMERICAN BANKS

Nil

An exhaustive report entitled "Opportunity for American Banks in Syria" completed by Consul General Knabenshue on September 15, 1928, was the only report falling under this head which was submitted during the period under review. There have been no concrete results to date, but considerable interest in the matter appears to have been aroused.

(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General at Beirut, Syria, dated January 15, 1930.)

IV

EXTENSION OF TRANSPORTATION FACILITIES, RECONSTRUCTION AND DEVELOPMENT ENTERPRISES.

Nil

Nothing of outstanding importance transpired during the fiscal year 1928-29 in connection with the extension of transportation facilities or reconstruction and development enterprises. Such developments as occurred were covered in the following periodical reports on commerce and industries and no direct results are traceable to them:

November 6, 1928	Review of Commerce and Industries in Syria - September, 1928, Quarter	V.C. McGonigal
February 4, 1929	Review of Commerce and Industries in Syria - December, 1928, Quarter	V.C. McGonigal
May 14, 1929	Review of Commerce and Industries in Syria - March, 1929, Quarter	V.C. McGonigal
June 17, 1929	Review of Commerce and Industries in Syria during 1928	C. Keeley
August 10, 1929	Review of Commerce and Industries in Syria - June, 1929, Quarter	C. Keeley

(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General at Beirut, Syria, dated January 15, 1930.)

V

REPORTS UPON AVAILABLE SOURCES OF SUPPLY OF RAW MATERIALS REQUIRED IN THE UNITED STATES

Nil

The following reports upon available sources of supply of raw materials required in the United States were submitted:

October 22, 1928	Pistachio Nut Market in Northern Syria, Season 1928 - 1929.	C. Keeley
December 10,1928	Essential Oils	V.C. McGonigal
February 11,1929	Number of Sheep and Wool Production in Syria-1928	V.C.McGonigal
April 12, 1929	Survey of Wool Supply Situation for 1928-1929 in the Territory under French Mandate in Syria	C. Keeley

Exports to the United States of pistachio nuts and wool increased during the period under review, but it is impossible to determine what proportion of the increase, if any, was due to the information furnished by this office.

(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General at Beirut, Syria, dated January 15, 1930.)

VI

TRADE DISPUTES

COMPLAINTS OF FOREIGNERS AGAINST AMERICANS

Spiridon Araman & Fils vs Broadway Stamp Co.	$79.33	Pending

This debt was the subject of extended correspondence, and was finally reported to the Department which had not replied as of June 30, 1929.

Fd. Ibrahim Baddoura & Co. Vs Geo. J. Kelly, Inc.	$28.12	Pending

The Syrian firm claims commissions amounting to $28.12. The matter was taken up with the American firm, which had not replied as of June 30, 1929.

Najib Chahrouri & Frères vs The Diamond Motor Parts Co. (The Har-Gold Company)	$298.57	Pending

It was alleged that cast iron valves were shipped in place of the steel valves ordered. The American export agent, The Har-Gold Company, finally agreed to the return of the goods, but they had not been sent as of June 30, 1929.

Najib Chahrouri & Frères vs Boston Woven Hose Rubber Co.	$147.55	Settled

Chahrouri claimed that goods received differed from samples. The American firm granted him a discount of $147.55 in settlement of his claim.

Halim

Halim Hanna & Co.
vs
The Richmond Hosiery Mills — $577.10 — Pending

Claim for damages for late cancellation of orders previously accepted and for refunds on previous orders improperly filled. The matter was referred to the American firm which ignored the Consulate General's offer of its good offices. The case was being prepared for submission to the Department as the data for this report was closed.

Vartan B. Kalfayan
vs
Haig Ouzounian — $209.96 — Pending

This debt was finally referred to the Department of State on January 22, 1929.

A. A. Maktabi
vs
William Richard Domer — $25.50 — Settled

This debt was settled as a result of the intervention of the Consulate General.

N. Malek
vs
The Crescent Machine Co. — $292.50 — Settled

A certain S. E. Sheehan took $292.50 from N. Malek as first payment on a machine worth $940.00, which was not shipped. The matter was brought to the attention of the American company which secured the money from its representative and shipped the order, the customer paying a draft drawn on him for the balance.

Philippe Arcache
vs
First National Bank of Hornell, N.Y. — $97.11 — Pending

The First National Bank of Hornell, N. Y. issued a

draft

draft on Lloyds Bank of London to the order of a certain Ellise Saad for 20 pounds Sterling. Arcache, a local banker, cashed the draft, but Lloyds refused to honor it, having been instructed by the American bank not to pay it. The matter was taken up with the American bank which had not replied as of June 30, 1929.

Syria Auto & Electric Company vs The Har-Gold Company	$257.00	Settled

Goods were not as ordered. Upon the intervention of the Consulate General the local dealer accepted part of the merchandise, paying $112.00 for them, and returned the balance amounting to $145.00.

Jacob Greenberg vs Columbia Leather Corp.	$338.20	Pending

Greenberg received a shipment of leather which he claimed was not in conformity with samples. The matter was taken up with the American company, but no reply had been received as of June 30, 1929.

Joseph & Michel Terzis vs Mrs. Margaret Richey	$23.50	Pending

This unpaid debt for goods ordered by mail has been made the subject of a communication to Mrs. Richey from this office, but no reply had been received as of June 30, 1929.

COMPLAINTS OF AMERICANS AGAINST FOREIGNERS

The Codem Company vs Chouha Frères	$36.50	$20.50 settled $16.00 pending

Upon the intervention of this office Chouha Frères paid $20.50 on a bill amounting to $36.50 and promised to pay the balance in the near future.

American Rubber Export Co. vs Nakli Kattini & Co.	$25.00	Settled

A claim for $34.01 against the local concern was settled by it to the satisfaction of the American company for $25.00.

Beckley-Ralston Co. vs Local Customs	$1560.35	Pending

The American firm shipped goods to the value of $1,560.35 to Mersine, Turkey, through the port of Beirut. Shortly after the arrival of the goods in Beirut, the customs warehouses burned and these goods were destroyed. This office obtained a certificate from the "Commission du Sinistre" and secured the approval of the Customs Authorities to the certificate with the view of enabling the shipper to collect insurance. This certificate is being held by the Consulate General pending further instructions.

The Coleman Lamp & Stove Co. vs Kfouri & Majdalani	$219.00	Pending

This firm received a shipment of goods from the American company worth $219.00 shortly before going into bankruptcy.

bankruptcy. On June 30, 1929, this case was still pending.

R. A. Abe vs Joseph & Michel Terzis	$30.50	Settled

The Beirut dealer failed to fill an order for which he had been paid in advance, but did so upon the intervention of this office.

The Electric Sprayit Co. vs Near East Automotive Co.	$546.00	$419.00 settled 127.00 pending

The American company shipped 24 electric paint spraying machines to the local concern which claimed that they did not work satisfactorily and refused to pay for them. Machines valued at $419.00 were returned, but as yet no settlement has been made for the sprayers retained, which are worth $127.00.

Fellows Medical Mfg. Co. vs B. M. Baroody	$93.67	Closed

Baroody was unable to settle this account because of insolvency, but promised to pay in full if given time. The American firm was furnished with a list of local attorneys.

Elcar Motors Export Co. vs M. A. Cheik & Co.	$42.80	Settled

The local firm refused to pay for replacement parts ordered for Elcar automobiles before it lost the agency for Syria. It settled after this office intervened.

Everseal

Everseal Mfg. Co.
vs
Georges Chami & Co. $1612.73 Settled

Chami & Co. delayed payment of two drafts amounting to $1,612.73, but settled upon the intervention of the Consulate General.

Wm. A. Force & Co.
vs
B. M. Baroody $148.00 Closed

Baroody refused to pay this amount for goods which he ordered but did not accept. He later went into bankruptcy and the American company put the matter in the hands of a local attorney.

Har-Gold Co.
vs
Philippe Gemayel $257.60 Settled

Gemayel refused to accept a shipment because it did not conform to the order. The affair was adjusted by a traveling representative of the American company after the intervention of the Consulate General.

Meyer Jewelry Co.
vs
Allie Bazzy $58 Closed

Bazzy owed the American company $58.75 for jewelry purchased when in the United States. A list of local attorneys was sent to the Meyer Jewelry Co.

The Par Mfg. Co.
vs
Malik Frères $31.47 Settled

The American company claimed this amount for goods shipped but eventually agreed that the Syrian firm was

entitled

entitled to it on account of commissions due.

Summary The trade dispute activity of the Consulate General may be summarized as follows:

Americans against Foreigners:

Settlements by Consulate General (5 and 2 partial settlements)	$2,182.00	
Pending (2 and 2 of above)	1,922.35	
Settlements not due to good offices of Consulate General (1)	257.60	
Cases closed - unable to effect settlements (3)	300.42	
		$4,662.37

Foreigners against Americans:

Settlements by Consulate General (4)	$722.55	
Pending (8)	1,651.89	
		$2,374.44
	Total:	$7,036.81

Settlements	Pending	Closed	Unaided Settlement	Total
$2,904.55 (9 and 2 Partial)	$3,574.24 (10 and 2 from preceding.)	$300.42 (Three)	$257.60 (One)	$7,036.81 (Twenty-five)

(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General at Beirut, Syria, dated January 15, 1930.)

VII

TRADE PROTECTION

$50,000.00
(Estimated)

The demand for American flour was stimulated when the Commission des Mercuriales lowered the valuation of American flour upon which duty was assessed during the first quarter of 1929, to the level of certain foreign flours. The change was made after the Consulate General had requested the Commission to consider the question as to whether any disparity existed between the valuation of the American product and that of certain other countries.

The president of an American company in a letter commending the Consulate General for its action in this matter pointed out that as a result "orders for American flour which were lacking for quite some time are now daily being sent our way". The amount of business gained is not susceptible of evaluation but may be estimated at approximately $50,000.00.

(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General at Beirut, Syria, dated January 15, 1930.)

VIII

VISITS OF AMERICAN BUSINESS MEN

$10,000.00
(Estimated)

American business men visiting the Consulate General were given assistance in the form of information on local market conditions with particular reference to their products, lists of potential agents and credit information on firms upon whom they called. In certain cases they were introduced to local dealers by a member of the office staff and in others were given the benefit of special investigations of the market possibilities for the lines handled by them where such data was not already on file.

It is extremely difficult to evaluate the benefits obtained by American business men as a direct result of aid received from the Consulate General, but it is estimated at approximately $10,000.00.

(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General at Beirut, Syria, dated January 15, 1930.)

IX

TRADE LETTERS

$5,000
(known)
$20,000
(Estimated)

The Consulate General sent 463 replies to trade inquiries during the fiscal year 1928-29 as against 465 submitted by it and the former Consulates at Aleppo and Damascus during the preceding year.

Many letters of commendation have been received from American firms in response to market surveys, but only one of these firms has complied with the request contained in every trade letter that the inquirer make known the results obtained from his efforts to enter the Syrian market. This exception was The Durable Products Company of Cleveland, Ohio, which wrote that it had effected an agency agreement with a local firm whose name had been furnished by the Consulate General. The local firm in question states that the business done with the American company has amounted to $5,000.

In the almost complete absence of information requested from American inquirers as to the results of their efforts to sell their goods with the assistance given by the Consulate General, it is not possible to set forth in detail the benefit resulting to American commerce from the commercial activities of this office. It might be possible to ascertain the results to some extent by canvassing local dealers whose names have been given to American inquirers, but the other phases of trade promotion and protection activity have made such heavy demands upon the time of the personnel engaged in commercial work at this office that such a canvass has not been feasible.

(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General at Beirut, Syria, dated January 15, 1930.)

X

INVITATIONS FOR ALIEN BUSINESS MEN PROCEEDING TO THE UNITED STATES
AND
OTHER EXTENSIONS OF FOREIGN TRADE PARTICIPATED IN BY CONSULAR OFFICERS

$36,230.26

Two such invitations were issued during the fiscal year 1928-29. In the case of the first issued, the recipient states that he has done $25,000 worth of additional business with American manufacturers as a direct result of his trip to the United States, while the second firm places its additional business at $11,230.26.

(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General at Beirut, Syria, dated January 15, 1930.)

XI

WORLD TRADE DIRECTORY REPORTS

All World Trade Directory reports on file were brought up-to-date during the period under review. The following tables show the work accomplished in this line:

New	36	
Revised	194	
Cancelations	110	
	340	reports submitted during fiscal year 1928-29.

New	36	
Revised	194	
Checked and found correct	168	
	398	reports in active file on June 30, 1929.

For the sake of convenience the World Trade Directory report files of the former consulates at Damascus and Aleppo have been kept separate from those of the Consulate General at Beirut. The work above was divided among the three files as follows:

	Aleppo	Beirut	Damascus	Totals
New	3	30	3	36
Revised	28	115	51	194
Canceled	71	29	10	110
Checked	49	48	71	168
Totals:	151	222	135	508

Active	398
Cancelled	110
	508

Three by five cards, containing the data required for trade lists and trade letters, were typed for all firms in the active files. This index, which is arranged alphabetically by firms, is kept up-to-date with little

effort

effort and has been found to reduce the time spent in typing list of firms for trade letters by about 200%.

In addition to the completion of this file, work proceeded on the preparation of a commodity file. In both cases the division of the three former consular districts has been maintained and has been found a decided convenience.

For each division - Aleppo, Beirut and Damascus - in the World Trade Directory file, there is maintained a set of twelve manila folders, one for each month, in which are placed extra copies of World Trade Directory reports as made out, each report being put in the folder whose month corresponds to its date. By using these extra copies it is possible to keep the file proper intact when for one reason or another reports are temporarily removed, but the principal advantage is the facilitation of yearly revisions by segregating reports due for revision in a certain month and by permitting the members of the staff charged with this duty to remove the entire folder for investigation without disturbing the file proper. This arrangement might be less important were it possible to revise all reports within a brief period of time, but due to a shortage of personnel and to the large area covered it has been found necessary to spread out revisions over a period of several months.

Beirut is the commercial center of the country and dealers in this city carry on most of the import trade, merchants in Aleppo and Damascus generally acting merely as sub-agents. For this reason, and because the Consulate General is dependent on overworked, part-time Dragomans

in Aleppo

in Aleppo and Damascus for its information on firms in the interior, effort has been concentrated on Beirut firms. An attempt will be made to cover important new concerns established in Damascus and Aleppo, but the success of this effort will be contingent upon the volume of other and more urgent work which the part-time Dragomans in those cities will be called upon to do.

(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General at Beirut, Syria, dated January 15, 1930.)

XII

TRADE LISTS

Nil

The following trade lists were submitted:

October 16, 1928	Clothing-Importers and Dealers-Beirut, Syria	A.C. McGonigal
October 18, 1928	Architects, Builders, and Contractors - Syria	A.C. McGonigal
November 16,1928	Electrical and Radio Supplies - Importers and Dealers - Beirut, Syria	V.C. McGonigal
November 16,1928	Boots and Shoes - Importers and Dealers - Beirut,Syria	V.C.McGonigal
November 16,1928	Medical & Pharmaceutical Preparations - Importers and Dealers - Beirut,Syria	V.C.McGonigal
December 27,1928	Schools and Colleges - Syria	V.C.McGonigal
December 28,1928	Dry Goods - Importers and Dealers - Syria	V.C.McGonigal
March 20, 1929	Central Light and Power Plants in Syria	V.C.McGonigal

(**NOTE.-** All of the above lists were revisions; no new lists were submitted.)

It has not been found possible to ascertain whether or not American trade has benefitted by the submission of the above information.

(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General at Beirut, Syria, dated January 15, 1930.)

XIII

ADVERSE CONDITIONS AFFECTING THE COMMERCIAL WORK OF THE OFFICE

The commercial work of this office was increased by the closure of the Consulates at Damascus and Aleppo on July 1, 1928, when all consular work in Syria was consolidated with that of this office.

Although Beirut is the seat of the French High Commission, there is little centralization of information here covering the other four administrative units of the territory under mandate and the gathering of commercial information by the Consulate General is attended with some difficulty, even with the assistance of two part-time Dragomans in Aleppo and Damascus.

(CONCRETE RESULTS OF TRADE EXTENSION WORK IN SYRIA DURING THE FISCAL YEAR ENDED JULY 1, 1929, from the American Consulate General at Beirut, Syria, dated January 15, 1930.)

XIV

SUMMARY

The concrete results of trade extension work may be summarized as follows:

I	Trade Opportunities	Nil	
II	Reports upon markets for American goods	(Estimated)	$5,000.00
III	Reports upon openings for investments and for the establishment of American banks	Nil	
IV	Extension of transportation facilities, reconstruction and development enterprises	Nil	
V	Reports upon available sources of supply of raw materials required in the United States	Undetermined	
VI	Trade disputes		$2,904.55
VII	Trade Protection	(Estimated)	$50,000.00
VIII	Visits of American business men	(Estimated)	$10,000.00
IX	Trade letters	(known) (Estimated)	$ 5,000.00 $20,000.00
X	Invitations for alien business men proceeding to the United States and other extensions of foreign trade participated in by consular officers		$36,230.26
XI	World Trade Directory reports	Undetermined	
XII	Trade lists	Undetermined	
		Total Known:	$44,134.81
		Total Estimated:	85,000.00
		GRAND TOTAL:	$129,134.81

610.1
IM-MLJ:HA

REQUIRED REPORT

(See Department's instruction of October 26, 1929, (File No-163/1732b)

610.4

REVISED LIST OF ATTORNEYS IN SYRIA

From Vice Consul
American Consulate General,
Beirut, Syria.

Nelle B. Stogsdall
Nelle B. Stogsdall

Date of Completion: December 27, 1930
Date of Mailing: JAN - 6 1931

APPROVED:

J. H. KEELEY, Jr.
J. H. Keeley, Jr.,
American Consul.

(REVISED LIST OF ATTORNEYS IN SYRIA, from the American Consulate General at Beirut, Syria, dated December 27, 1930)

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(REVISED LIST OF ATTORNEYS IN SYRIA, from the American Consulate General at Beirut, Syria, dated December 27, 1930)

I

GENERAL REMARKS

Waiver of Responsibility

Although the attorneys listed have been selected with discrimination from the leading practitioners of the three principal cities of Syria and are believed to be qualified to represent American firms and individuals, no responsibility can be assumed by this Consulate General or by the Government of the United States for the financial standing or professional integrity of any of them. Credit reports may possibly be had on them from American banks specializing in foreign business or from commercial reporting agencies such as Dun and Bradstreet.

Area Covered by Report

The Beirut consular district includes all of the territories under French Mandate, comprising the Lebanese Republic, the State of Syria, the Government of Latakia, the Government of the Djebel Druze and the Autonomous Sanjak of Alexandretta. The total population of the territory under French Mandate here is nearly 3,000,000, divided about as follows: Lebanese Republic, 700,000; State of Syria, 1,500,000; Government of Latakia, 500,000; Government of the Djebel Druze, 50,000; and the Autonomous Sanjak of Alexandretta, 250,000. The principal cities are Aleppo, with a population of about 250,000; Beirut, having nearly 140,000 inhabitants, and

Damascus,

Damascus, a city of approximately 300,000 people. Beirut is the most important city of the three from practically every standpoint except that of population, because of its position as the principal seaport and its status as the most highly modernized town in Syria.

Letter Postage

Letter postage from the United States to Syria is five cents for the first ounce, and three cents for each additional ounce or fraction thereof. International Postal Union rates also prevail on all other mail matter.

Cable and Mail Addresses

In writing to any of the attorneys listed below, it is sufficient to inscribe the envelope with the full name of the attorney followed by the French word "Avocat" (lawyer), the name of the city, and "Syria", as no street addresses are necessary in communicating with them. None of them have registered cable addresses, and the local cable office states that the same form of address as for letters will be necessary.

Source to be Indicated If Published

If this list is published it must be accompanied by a conspicuous statement in the following language:

> "These names have been furnished by the American Consulate General at Beirut. American consular officers in any foreign city will furnish such names directly to any American firm or individual addressing them."

Specialties

While an attempt

attempt has been made in the following list to point out the particular branches of legal work in which each attorney is specially qualified, it should be noted that, strictly speaking, there are no legal specialists in Damascus or Aleppo, each attorney practicing in all branches of his profession. Those attorneys practicing in Beirut, however, who are listed as specializing in certain branches of law, are understood to confine their legal activity to such branches and seldom, if ever, accept other cases.

All the attorneys listed, with one exception in Damascus, are interested in the collection of commercial accounts.

(REVISED LIST OF ATTORNEYS IN SYRIA, from the American Consulate General at Beirut, Syria, dated December 27, 1930)

II

ALEPPO

Barmada, Mustafa, Avocat, Aleppo, Syria.

Syrian, Moslem, 45 years of age. Graduate of the Law School of Constantinople in 1912, following which, instructor in the Law Schools at Damascus and Beirut. Began the practice of law at Aleppo about 1916. Governor of the State of Aleppo in 1922 - 1923. Reported of good character and considered to be one of the most capable attorneys of the district. Knows French, Arabic and Turkish. Appointed President of the Court of Cassation at Damascus in 1928.

Djenadri, Bassil & Fils, Aleppo, Syria.

Official attorneys for the Department of Public Works and the Department of Finance of the Vilayet of Aleppo. Senior member: Bassil Djenadri; Syrian nationality; Greek Orthodox faith; age, 73 years. Practitioner in law for 48 years, having received his license from the Minister of Justice at Constantinople. Inspector of Justice at Aleppo in 1918 - 1919, during the British occupation. Knows French, Arabic, Turkish and Greek. Junior member: Michel Djenadri: Syrian; Greek Orthodox; 36 years of age. Graduate of the Law School at Constantinople in 1918. Knows French, Arabic and Turkish. Reputation, good.

Santo, Mumtaz, Aleppo, Syria.

Syrian; Armenian Catholic; age, 58 years. Gradu-

ate of

ate of the Law School of Constantinople in 1894, since which time he has practiced his profession. President of the Aleppo Bar Association. Reputation, good. Knows Arabic, Turkish, Armenian and Persian; his office is prepared to correspond in French. Appointed a member of the Court of Cassation at Damascus in 1928.

Saqqal, Fathallah, Aleppo, Syria.

Syrian; Catholic; 37 years of age. Graduate of the Law School of Paris in 1915, and has been practicing in Aleppo since that time. Reported to be energetic, capable and of good character. Practices principally in the Mixed Tribunals. Knows French and Arabic; has a fair knowledge of English. Attorney of the Aleppo Customs House.

Saqqual, Ezzat, Aleppo, Syria.

Syrian; Catholic; 33 years old. Graduate of the French Law School of Beirut, Syria, in 1921. Reported to be capable, energetic, trustworthy, and one of the best lawyers of Aleppo. Knows French and Arabic.

Ziade, Louis, Aleppo, Syria.

Native of the Lebanon; age, 40 years. Graduate of the Law School of Lille, France, in 1911. Practices chiefly in the Mixed Tribunals. Reputation, good. At present he is retained by the "Régie des Tabacs", the Baghdad and D. H. P. (Damas, Hama et Prolongements) railroads, by the Banque Française de Syrie and by the Banco di Roma, at Aleppo. Knows French and Arabic.

Mazloum

Mazloum, Jean, Aleppo, Syria.

Native of Aleppo, born in 1898. Graduate of the Law School of Paris in 1923. Practices chiefly in the Mixed Tribunals. Corresponds in French and Arabic. Reputation, good.

Antaki, Naim, Aleppo, Syria.

Native of Aleppo, age 28. Graduate of the Law School of Paris in 1926. Practices chiefly in the Mixed Tribunals. Corresponds in French, English and Arabic. Reputation, good.

Note.- All attorneys in the Aleppo district are general practitioners and, beyond the indications given, none specialize in any particular branch of their profession, but all of them are interested in the collection of commercial accounts.

(REVISED LIST OF ATTORNEYS IN SYRIA, from the American Consulate General at Beirut, Syria, dated December 27, 1930)

III

BEIRUT

Trad, Pierre A., Avocat, Beirut, Syria.

Born in Beirut; about 57 years of age. A graduate of the Law School of Paris. Has been practicing in Beirut since 1891. Attorney for British Insurance companies. Was in 1924 President of the Bar Association in Greater Lebanon. Is now deputy to the Representative Council of the Lebanese Republic. Specialized in commercial cases. Languages of correspondence, Arabic and French. General reputation, good.

Achou, Albert, Avocat, Beirut, Syria.

Born in Beirut; about 57 years of age. A graduate of the Law School of Paris. Has been practicing in Beirut since 1891. Attorney for many local French companies:

Banque de Syrie et du Grand Liban.
Banque Française de Syrie.
Compagnie du Port de Beyrouth.
Compagnie du Chemin de Fer D. H. P.
Compagnie Générale de Télégraphie sans Fil.
Société des Tramways Libanais.

Was formerly President of the Bar Association in Greater Lebanon. Was formerly deputy to the Representative Council of the Lebanese Republic. Specialized in commercial cases. Languages of correspondence, Arabic and French. General reputation, good.

Achou, Michel, Avocat, Beirut, Syria.

Born in Beirut; about 47 years of age. A graduate of the Law School of Paris. Has been practicing in

Beirut

Beirut since 1902. Attorney for the Anglo-Palestine Company, Limited (Bankers), Beirut, and associate attorney for the companies given for the second firm, above-mentioned. Specializes in commercial cases. Languages of correspondence, Arabic and French. General reputation, good.

Eddé, Emile, Avocat, Beirut, Syria.

Born in Beirut; about 52 years of age. A graduate of the Law School of Aix-en-Provence, France. Has been practicing in Beirut since 1905. Attorney for the Banco di Roma, Beirut. Is a member of the Lebanese Representative Council, formerly Prime Minister of the Lebanese Republic, 1929-1930. While holding this office he was, of course, unable to engage in private practice. Specializes in commercial and insurance cases. Languages of correspondence, Arabic and French. General reputation, good.

Eddé, Camille, Avocat, Beirut, Syria.

Born in Beirut; about 52 years of age. A graduate of the Law School of Paris. Has been practicing in Beirut and Egypt since 1894. Attorney for the Lebanese Government, and for the Vacuum Oil Company and the Shell Company of Syria, Limited. Languages of correspondence, Arabic and French. General reputation, good.

Alexis Catzéflis, Avocat, Beirut, Syria.

Born in Tripoli; about 57 years of age. A graduate of the Law School of Paris. Has been practicing in Egypt and Beirut since 1892. No specialty. Languages of correspondence, Arabic and French. General reputation, good.

Naim, Wadih, Avocat, Beirut, Syria.

Born in the Lebanon; about 42 years of age. No degree.

Has been

Has been practicing in Beirut and Mount Lebanon since 1909. He was president of the Bar Association of Greater Lebanon 1929-1930. Specializes in civil and commercial cases. Languages of correspondence, Arabic and French. General reputation, good.

Tabet, Habib, Avocat, Beirut, Syria.

Born in Beirut; about 37 years of age. A graduate of the Sultanieh Law School of Cairo, Egypt. Has been practicing since 1914. Was the President of the Bar Association of Greater Lebanon in 1927-1928. Specializes in civil and commercial cases. Languages of correspondence, Arabic, French and English. General reputation, good.

Takkieddine, Amin, Avocat, Beirut, Syria.

Born in the Lebanon; about 52 years of age. A graduate of the Law School of Dijon, France. Has been practicing in Beirut since 1918. Was formerly editor and publisher of an Arabic newspaper. Specializes in criminal and civil cases. Languages of correspondence, Arabic and French (has a fair knowledge of English). General reputation, good.

Nassar, Gabriel, Avocat, Beirut, Syria.

Born in the Lebanon; about 47 years of age. No degree. Has been practicing since 1904. Is a member of the Committee of the Bar Association in Greater Lebanon and a member of the Lebanese Representative Council. Specializes in criminal and civil cases. Languages of correspondence, Arabic, French and English. General reputation, good.

Saouda, Joseph, Avocat, Beirut, Syria.

Born in Bickfaya, Lebanon; about 41 years of age. A graduate of the Law School of Cairo, Egypt. Has been practicing in Beirut since 1920. Is a member of the Lebanese Representative Council. No specialty. Editor of "Al-Rayat", an Arabic daily newspaper. Languages of correspondence, Arabic and French. General reputation, good.

Fabia, Charles, Avocat, Beirut, Syria.

Born in France; about 42 years of age. Doctor of Laws. A graduate of the Law School of Lyons, France. Professor of Roman and Penal laws at the French law school of Beirut. Has been practicing since 1919. Language of correspondence, French. General reputation, good.

Abou-Nader, Roch, Avocat, Beirut, Syria.

Born in Beirut; about 52 years of age. No degree. Has been practicing in Beirut since 1902. Was president of the Bar Association in Greater Lebanon in 1927. Is a member of the Lebanese Representative Council. Languages of correspondence, Arabic and French. General reputation, good.

Khalaf, Nagib, Avocat, Beirut, Syria.

Born in the Lebanon; about 52 years of age. No degree. Has been practicing in Beirut since 1910. Specilized in civil and religious cases. Is a protestant minister. Languages of correspondence, Arabic and English. General reputation, good.

Abi-Chahlah, Habib, Avocat, Beirut, Syria.

Born in Beirut; about 37 years of age. Doctor of Laws. A graduate of the Law School of Paris, France. Has been practicing since 1923. Specialized in commercial and civil cases. Languages of correspondence, Arabic, French and English. General reputation, good.

Kseib, Naim, Avocat, Beirut, Syria.

Born in Beirut; about 32 years of age. A graduate of the French Law School of Beirut. Has been practicing in Beirut since 1924. Specialized in commercial and civil cases. Languages of correspondence, Arabic and French (has a fair knowledge of English). General reputation, good.

Bakhos, Naoum, Avocat, Beirut, Syria.

Born in Ghazire, Lebanon; about 52 years of age. No degree. Has been practicing in Beirut since 1901. Specialized in commercial and civil cases. Was formerly a member of the Lebanese Representative Council. Languages of correspondence, Arabic and French. General reputation, good.

Yezbeck, Emile, Avocat, Beirut, Syria.

Born in Bickfaya, Lebanon; about 47 years of age. A graduate of the Law School of Paris. Is now a member of the Committee of the Bar Association in Greater Lebanon. No specialty. Languages of correspondence, Arabic and French. General reputation, good.

Khouri, Ibrahim, Avocat, Beirut, Syria.

Born in Batroun, Lebanon; about 42 years of age.

Studied

Studied in correspondence school of law in the United States. Has been practicing in Beirut since 1924. Competent to handle minor civil and commercial cases; familiar to a certain extent with American legal practice. Languages of correspondence, Arabic and English. General reputation, good.

Jalkh, Jean, Avocat, Beirut, Syria.

Born in Beirut; about 37 years of age. A graduate of the Law School of Beirut. Has been practicing in Beirut since 1924. No specialty. Languages of correspondence, French and Arabic. General reputation, good.

Ishac, Abdallah, Avocat, Beirut, Syria.

Born in Beirut; about 37 years of age. A graduate of the Law School of Beirut. Attorney for the Standard Oil Company of New York at Beirut. Assistant to Albert Achou (second firm mentioned above), and a member of the Lebanese Representative Council. Languages of correspondence, Arabic and French (has a fair knowledge of English). General reputation, good.

Murr, D. I., Avocat, Beirut, Syria.

Born in Mashghara, Lebanon; about 41 years of age. A graduate of the American University of Beirut, and of the Law School of Paris in 1908. Attorney for the American Mission, Beirut. Has been practicing in Palestine and has recently established himself in Beirut. No specialty. Languages of correspondence, English, French, Arabic and Turkish. General reputation, good.

El-Khoury, Bechara, Avocat, Beirut, Syria.

Born in Bkassine, Lebanon; about 40 years of age. A graduate of the Law School of Paris, in 1914. Practiced in Cairo from 1915 to 1919. Came to Lebanon in 1920 and was appointed President of the Court of Appeals at Beirut. He was twice Prime Minister of the Lebanese Republic, in 1927 and 1929, and is now President of the Bar Association. No specialty. Languages of correspondence, Arabic and French. General reputation, good.

Noun, Edouard, Avocat, Beirut, Syria.

Born in Mishmish, Lebanon; about 35 years of age. A graduate of the Law School of Beirut. Has been practicing in Beirut since 1924. Specializing in commercial cases. Languages of correspondence, French and Arabic. General reputation, good.

NOTE.- All attorneys in Beirut are interested in the collection of commercial accounts.

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IV

DAMASCUS

Koury, Faris Bey, Avocat, Damascus, Syria.

Syrian Protestant; about 63 years of age. A graduate of the American University of Beirut. During his career he has been successively a school teacher, dragoman of the British Consulate at Damascus, a member of the Ottoman Parliament, Minister of Finance in King Feisal's cabinet, a member of the Syrian Federal Council, and Minister of Public Instruction in the first cabinet of the former chief of the State of Syria, Ahmed Namy Bey. He has practiced law for the past 18 years and was for a time President of the Damascus Bar Association. He is well acquainted with English, French and Arabic and is prepared to correspond in any of these languages. Specializes in commercial, protection and criminal cases. General reputation, good. He is well fitted to practice before any of the courts, particularly before the Mixed Courts where cases involving foreigners are tried. He has retired partially and accepts only important cases.

Ghazi, Said Bey, Avocat, Damascus, Syria.

Syrian; Moslem; about 38 years of age. A graduate of the Law School of Damascus. Has been practicing law for about 7 years. Languages of correspondence, Arabic, Turkish and French. General reputation, good. He is assisted by three apprentices, the most important of whom

is Mostapha

is Mostapha Reheibani, a Syrian of about 30 years of age. Mr. Ghazi is qualified to appear both before the Mixed and Native Courts, and specializes in trade mark and other commercial cases. He accepts correspondence in English.

Midani, Sami, Avocat, Damascus, Syria.

Syrian; Moslem; about 37 years of age. A graduate of a German Law School. Has been practicing for about 7 years. Professor of International Law at the Damascus Law School. Languages of correspondence, Arabic, French and German (has a fair knowledge of English). He is suited to practice before the Mixed Courts and specializes in commercial and protection cases. General reputation, good. He is the partner of Said Bey Mohassen, a well known professor of law.

Shehlawi, Kostaki, Avocat, Damascus, Syria.

Syrian; Greek Catholic; about 58 years of age. Although having only a common school education, Mr. Shehlawi has been practicing law for the past 22 years and is classed as an active and intelligent lawyer. General reputation, good. He knows only Arabic, but he is assisted by his son, Farid Shehlawi, a graduate of the French Law School of Beirut, and his office is qualified to correspond in Arabic or French. Qualified to practice before the Mixed Courts and specializes in commercial and criminal cases.

El-Sharif, Ihsan, Avocat, Damascus, Syria.

Syrian; Moslem; about 36 years of age. Doctor of Laws. A graduate of Paris Law School. Has been practicing law for the past 7 years. Languages of correspond-

ence

ence, Arabic and French. General reputation, good. Qualified to practice before both the Mixed and Native Courts and to handle patent and trade-mark cases.

Rais, George, Avocat, Damascus, Syria.

Syrian; Christian; about 37 years of age. A graduate of the Damascus Law School. Has been practicing for about 6 years. Languages of correspondence, Arabic and French (has a slight knowledge of English). Suited to plead before the Mixed and Native Courts. Specializes in commercial, protection and criminal cases. General reputation, good.

Massouh, Toufic, Avocat, Damascus, Syria.

Syrian; Greek Orthodox; about 37 years of age. He attended the American University of Beirut and is a graduate of the Damascus Law School. Languages of correspondence, Arabic, French and English. General reputation, good. Qualified to plead before both the Mixed and Native Courts and to handle commercial, protection and criminal cases.

Halabo, Abdulsalam, Avocat, Damascus, Syria.

Mr. Halabo is a Moslem born at Alexandria, Egypt, in 1887. A graduate of Paris Law School. Has been practicing in Damascus for about 9 years. Languages of correspondence, Arabic and French. General reputation, fair. Qualified to plead before both the Mixed and Native Courts and to handle commercial and criminal cases. Associated with a Christian lawyer called George Lazkani, a graduate of the Damascus Law School, about 32 years of age, who is also qualified to practice before

the Mixed

the Mixed and Native Courts.

Aractinji, Moise, Avocat, Damascus, Syria.

Syrian; Greek Catholic; about 36 years of age. A graduate of the French University at Beirut. While employed with the Bank of Syria he studied law and holds the diploma of the Ecole Française de Droit of Cairo, Egypt, which is understood to be a branch of the Faculté de Droit of Paris. Languages of correspondence, Arabic and French (has a slight knowledge of English). He represents a number of important business houses in Damascus. He is qualified to practice before the Mixed and Native Courts and to handle commercial and protection cases. General reputation, good.

Koury, Faiz Bey, Avocat, Damascus, Syria.

Syrian; Christian; about 43 years of age. A graduate of the Law School at Constantinople; took special courses of study in France. Recently begun the practice of law, having spent a number of years in various judicial positions, his last post being a member of the Native Court of Appeals. Languages of correspondence, Arabic, Turkish and French. Professor of criminal law in the Damascus Law School. He is a brother of Faris Bey Koury discussed above. He is qualified to plead before both the Mixed and Native Courts and to handle commercial and criminal cases. General reputation, good.

Muneir, Nassib, Avocat, Damascus, Syria.

Syrian; Christian; about 30 years old. A graduate of the French Law School at Beirut; holds title of Doc-

tor of

tor of Laws from the Faculté de Droit, Paris. Recently opened an office by himself and began practice after having been associated with Said Ghazy for about five years. Accepts correspondence in French and Arabic. He is qualified to plead before the Mixed and Native Courts, and to handle commercial cases, especially cases of bankruptcy.

NOTE.- All attorneys in Damascus are general practitioners and, beyond the indications given, none specialize in any particular branch of their profession, but all of them, with the exception of the first named, are interested in the collection of commercial accounts.

(REVISED LIST OF ATTORNEYS IN SYRIA, from the American Consulate General at Beirut, Syria, dated December 27, 1930)

V

COLLECTION AGENCIES

There are no firms or individuals operating as collection agencies in the Syrian States under French Mandate.

610.1
NBS-MJ/NRR
A true copy of the signed original. N.R.R.

(REVISED LIST OF ATTORNEYS IN SYRIA, from the American Consulate General at Beirut, Syria, dated December 27, 1930)

CONFIDENTIAL

SOURCES OF INFORMATION

1. Personal interviews by members of the staff of the Consulate General with various members of the legal profession in the cities of Aleppo, Beirut and Damascus.
2. Interviews with officials of the Departments of Posts and Telegraphs in the cities mentioned above.
3. Commercial files of the Consulate General at Beirut.
4. Services Economiques of the Lebanese Republic, Beirut.

Section	TITLE	Reference to above Sources of Information
I	General remarks	Nos. 1, 2 and 3.
II	Aleppo	Nos. 1 and 3.
III	Beirut	Nos. 1 and 3.
IV	Damascus	Nos. 1 and 3.
V	Collection Agencies	Nos. 3 and 4.

(Department's Mimeographed Instruction of March 18, 1930 (File No. 165.006/5882.)

See No. 1 - list of foreign motor vehicles

AUTOMOTIVE ACCESSORIES - IMPORTERS AND DEALERS - SYRIA
(File NE-9,171-A)

From Vice Consul
American Consulate General,
Beirut, Syria.

D. F. McGonigal

Date of Revision: April 30, 1930

Date of Mailing: MAY 6 1930

APPROVED:

GEO. L. BRANDT

George L. Brandt,
American Consul.

Eng. 1/866.16 Automotive Accessories, Importers & Dealers

DELETIONS

Wholesalers

Aleppo

African & Eastern (Near East) Ltd.; (No longer handling automotive accessories - see W. T. D. report revised March 31, 1930.)

Beirut

African & Eastern (Near East) Ltd.; (Beirut branch closed)

Josef (Joseph) Tamraz & Fils; (Canceled because of poor reputation - see W. T. D. report dated March 28, 1929, canceling report dated October 20, 1927, on TAMRAZ & FILS, Joseph)

Retailers

Beirut

Amin Toutounji, Rue de Damas; (Canceled - too small)

Damascus

Amin Toutounji, Merjé Square; (Canceled - too small)

Commission Merchants

Beirut

S. Audi & Frères, 10 Ave. des Français; (No longer handling automotive accessories - see W. T. D. report revised November 29, 1929.)

Michel Constantin Khouri, 42 Ave. des Français; (No longer handling automotive accessories - see W. T. D. report revised April 30, 1930.)

Damascus

Khalil Fattal & Fils, Zikak-el-Mahkamat; (No longer handling automotive accessories - see W. T. D. report revised February 27, 1930.)

CORRECTIONS AND CHANGES

Wholesalers

Aleppo

Costi & Dwek, P. O. Box No. 229, Rue Nafie; (Changed to read J. & M. Dwek - see W. T. D. report on DWEK, J. & M., P. O. Box 229, Aleppo, revised September 24, 1929.)

ADDITIONS

Wholesalers

Aleppo

Goodyear Tire Distributors Company for Northern Syria;(W. T. D. R. dated November 23, 1929)

Bazerdji Frères, P. O. Box 408, Rue Bab-el-Faradj; (W. T. D. R. revised April 12, 1930)

Asmar & Chad, P. O. Box 15; (W.T.D.R. dated December 18, 1929.)

Georges Rizkalla Bustani, P. O. Box 106; (W. T. D. R. dated January 24, 1930.)

Beirut

Najib Chahrouri & Frères, 19-23 rue de la Sagesse; (W. T. D. R. revised December 4, 1929.)

Guaranty Commercial Company (Nassif P. Ache), Rue Gouraud; (W. T. D. R. revised April 10, 1930.)

Khoury & Company, Place Mosquée Majidieh, P. O. Box No. 87; (W. T. D. R. revised January 30, 1930)

Société Orientale d'Automobile, Avenue des Français; (W. T. D. R. under preparation)

Hibri, Ayas Automotive Company, P. O. Box 123; (W. T. D. R. dated December 10, 1929)

Naayem Motor Import Company, Avenue des Français; (W. T. D. R. dated December 31, 1929)

Michel Gossen, Place des Canons; (W. T. D. R. dated April 30, 1930.)

Antoine James, Rue Allenby; (W. T. D. R. dated December 10, 1929.)

G. A. Sursock Frères & Cie., P. O. Box 456, Rue du Port, No. 92; (W. T. D. R. revised February 25, 1930)

Alexandretta

MacAndrews & Forbes Company; (W. T. D. R. under preparation)

Tripoli

A. A. Abdulwahed & Fils, P. O. Box 10; (W. T. D. R. dated March 14, 1930)

Lattakia

Lattakia

Gabriel Saadé & Fils; (W. T. D. R. revised January 30, 1930)

Damascus

I. Totah & M. Chemtob, 83 Bezourieh Street; (W. T. D. R. revised March 18, 1930)

Retailers

Beirut

Dominguez, Boueri & Cie., P. O. Box 126, Rue Gouraud; (W. T. D. R. dated September 12, 1929)

M. A. Cheik & Cie., Municipality Building; (W. T. D. R. revised March 1, 1930.)

F. M. Bustani & Co., Rue Tripoli; (W. T. D. R. revised April 30, 1930.)

Michel Gemayel & Cie., Place des Canons; (W. T. D. R. revised March 28, 1930.)

Sarkis & Cie., P. O. Box 919; (W. T. D. R. dated November 30, 1929)

Commission Merchants

Beirut

Tamer Frères, Rue Allenby, P. O. Box 84; (W. T. D. report revised April 30, 1930)

William Malluk & Co., Allenby Street, P. O. Box 421; (W. T. D. R. revised November 29, 1929)

Agents

Beirut

A. B. Brassard, P. O. Box 239; (W. T. D. R. dated September 12, 1929).

610.1/866.16
HA/-

A true copy of the signed original

(Department's memorandum instruction of April 9, 1930 (File No. 165.006/5915), referring to a letter (22c) dated April 5, 1930, from the Bureau of Foreign and Domestic Commerce.)

810.1812.8

PHYSICIANS AND SURGEONS - SYRIA

From Vice Consul
American Consulate General,
Beirut, Syria.

D. F. McGonigal

Date of Completion: June 9, 1930.

Date of Mailing: JUN 2 0 1930

APPROVED:

GEO. L. BRANDT
George L. Brandt,
American Consul.

BEIRUT

Name	Address
Surgeons	
Edwin St. John Ward	American University of Beirut
William Douglas Cruikshank	" " " "
Sami Ibrahim Haddad	" " " "
Ibrahim Nassar	" " " "
Yervant Jidedjian	" " " "
Anis Nassif	" " " "
Nicolas Photiades	Rue de Damas
Toufic Ibrahim Rizk	Rue des Pins
Habib Tubbaji	Rue du Fleuve
Elie Baaklini	Rue de Damas
Eugene Cottard	Karakoul Drouz
Elie Jabre	Rue de Damas
Nicolas Rubeiz	Ras-Beirut
Mohammad Khaled	Basta
Negib Letaif	Hôpital du Sacré-Coeur
Nahmé Moraï	Rue du Fleuve
Malih Sinno	
Psychiatrists	
Henry Watson Smith	American University of Beimt
Ophthalmologists	
Emmanuel de Peyrelongue	Rue George Picot
Charles A. Webster	American University of Beimt
Eye, Ear, Nose and Throat Specialists	
Kenneth S. Oliver	American University of Beimt
Najib Constantin Saad	" " " "
Tawfik Himadeh	Bab Edriss
Shahin Saleebi	Place des Canons
Hussayn R. Sariyuddin	Place des Canons
Habib Abela	Rue Gouraud
Ali-Riza Jindi	Rue du Serail
Jérôme Marini	Rue el-Moquadessi
Mahmoud Tabbarah	Rue Clemenceau
Philippe Torbey	Rue de Damas
Yusuf Abu-Murad	Rue de Damas
Specialists in Internal Medicine	
Nimah K. Nucho	Rue George Picot
George B. Khayat	American University of Beimt
Yuseph K. Hitti	" " " "
Hovsep Yenikomshian	" " " "
Bernett Franklin Avery	" " " "
H. de Brun	Rue St. Elie
Justin Calmette	Hawooz Saatiyeh
A. Chahbandar	Rue de l'Hôpital
Bichara M. Saad	Rue du Fleuve

Gynecologists

BEIRUT (Continued)

Name	Address
Gynecologists	
Harry Gaylord Dorman	American University of Beirut
Mustafa Khaldi	" " " "
Philip Abbud Ashkar	" " " "
George Hanna	" " " "
Salim Lababidi	Hawooz Dehdaili
Anastass Barakat Baz (Mrs.)	Rue de la Mediterrannée
Nagib Daou	Quartier Gemmayzé
Joseph Tannous Feghali	Avenue Pétain
Albert Melki	Avenue Gouraud
Risacher	Rue de la Faculté
Fuad Trad	Faculté Française de Medecine
	Quartier Gemmeizé
Specialists in Children Diseases	
Leonard Moore	American University of Beirut
Philippe Chedid	Avenue Gouraud
Joseph Mezher	Quartier Gemmeizé
Specialists in Venereal and Skin Diseases	
Yusuf M. Rawdah	American University of Beirut
Yusuf Bauji	Bab Edriss
Joseph Acheraoui	Rue de Damas
Antoine Baz	Place des Canons
Wafik Beydoun	Rue Chateaubriand
Carlo	Avenue Foch
Albert Catzeflis	Avenue Gouraud
Nicolas Chikhani	Bab Edriss
Sameh Fakhouri	Bab Edriss
Jean Makkouf	Hôpital Libanais
Daoud Malké	Rue St. Paul
Antoine Naccache	
Habib Tabet	Rue Itlidi
Joseph Attié	Rue George Picot
Specialists in Legal Medicine	
Fuad Ghusn	American University of Beirut
Bacteriologists	
Raif Bellama'	Place des Canons
William Topous-Khan	Bab Edriss
Leon Abadie	Faculté Française de Medecine
Nagib M. Ardati	Bab Edriss
Jean Misk	Avenue Gouraud
Geofroi	Faculté Française de Medecine
Radiologists	
Nadir Kaddurah	Rue des Halles
Philippe Barakat	Rue Basta

Eugene

BEIRUT (Continued)

Name	Address
Radiologists (Concluded)	
Eugene Szegoe	Rue Basta
Lamarche	Rue George Picot
General Practitioners	
Edward Lewis Turner	American University of Beirut
Samuel Appelrot	" " " "
Alexandre Bezjian	" " " "
Tawfik Jurjus Karam	" " " "
Mûsa Ghantous	" " " "
Yervant Hagop Djanian	" " " "
Harald Krischner	" " " "
Philip Fares Sahyun	" " " "
Ilyas Abbud	" " " "
Amin Abu-Fadel	Pharmacie Helou, Rue de Damas
Jibrail Badr	Khandak ul-Ghameek
Wadi Barbour	Rue de Damas
Jurji Baz	Rue George Picot
H. K. Chyblakian	Rue Malouf, Musaytabah
Musa Dabaghi	Al-Ashrafiyeh
Dimitri F. Hanna	Bab-Edriss
Anis Kaddurah	Al-Kulliyeh Al-Islamiyeh
Beshir Kassar	Bab-Edriss
Jamil Kyriakos	c/o Pharmacie Misk, Rue Gouraud
Daud Mashakah	Rue Salim Butrus
Philip Mubarak	Service Quarantinaire
Dimitri Olschaneizky	Rue de Damas
Tawfik Rizk	Rue Weygand
Jurji Saba	Bab-Edriss; and Al-Basta
Mustafa Saadi,	Bab-Edriss
Uthman Saadi	Karakul Druze
Sulayman Salibi	Wadii Abu-Jemil
Nasim Shems	Bab-Edriss
Habib Shehadi	Rue George Picot
Ayoub Tabet	c/o N. Tabit, Gresham Life Ass. Co.
Ibrahim Pasha Tabet	Rue Mudawwar
Karaken Vartabedian	c/o American Press
Shukri Ma'louf	Rue des Martyres
Michel Abboud-Helou	Services Quarantenaires
Elie Abi-Arbid	Rue de Syrie
Spiridon Abourousse	Furn-ul-Haik
Assad Afeiche	Faculté Française de Medecine
Georges Akle	Station Nazareth
Zaccharia Alié	Rue Gouraud
Fathallah Arab	Rue Rustom Pacha
Arif Arslan	Rue de Damas
Joseph Asmar	
Antoine Bacha	Ras-el-Nabeh
Sarkis Badeer	c/o French Army
Joseph Abdallah Barakath	Rue Weygand
Yehouda Barsel	Rue Gouraud
Rouhana Basile	Rue de Nazareth
Georges Diamandi Basili	

BEIRUT (Continued)

Name	Address
General Practitioners (Continued)	
Basile Jean Basiliou	Rue George Picot
Nagib Batlouni	Mousaïtbé
Isidore Bencoil	Rue George Picot
Mohamed Bezri	c/o Cie. des Tramways
Benjamin Bitar	Rue de Nazareth
Hassin Cabbani	c/o Municipalité de Beyrouth
Antoine Selim Chalfoun	Rue St. Nicolas
Georges Cheorallah	Rue de Damas
Selim Cheorallah	Rue de Damas
Jean Chemali	
A. Cherif	Services Quarantenaires
Nicolas Chrissovergis	
Militiadis M. Cosmidis	Rue des Capucins
Nicolas Nakhlé Coury	Rue des Cèdres
Habib Khoury Saadé	Quartier Gemmaizé
Hassan Djesser	c/o Hôpital des Contagieux
Selim Edriss	
Meguerdich Ejdaharian	c/o Armenian Patriarchate
Fathallah Esséli	
Joseph Farhath	c/o Police Administration
César Geachan	Rue Said Akle
Elie Gébara	Rue Gouraud
Amin Gemayel	
Georges Ghosn	Souk Bassoul
Jean Guerguérian	
Jamile Haddad	Basta
Jean Haddad	Rue de Syrie
Melcon Hairabedian	Rue Gouraud
Abd-el-Hamide Hamadé	Rue Basta
Chaker Haraoui	Place des Canons
Mohamed Haidar	
Chueri Hosri	Quartier Rumeilé
Musbah El-Hosse	Rue de Basta
Elie Helou	Municipalité de Beyrouth
Joseph H. Honeiné	Rue de l'Alliance
Farid Issa El-Khoury	
Jerusalski	Faculté Française de Medecine
Halim Kaddoura	
Albert K. Karam	Minet-ul-Husn
Mihran Kechichian	Rue de Damas
Mikael Kechichian	
Abdallah Kassir	
Jean El-Khazen	Rue Khalil Khoury
Benjamin Koulakian	Rue Gouraud
Selim Kouyoumdjian	Rue de la Gare
Joseph Mandour	Rue de l'Emir Omar
Antoine Maron Gédéon	Rue de Syrie
Ibrahim Medawar	Rue de Damas
Iskandar Mekdjavakian	
Balthasar Melconian	Faculté Française de Medecine
Saïd Khan-Moazed	
Leon Moïse	
Moïse Murad	Rue de Damas
Joseph Naamé	Rue Gouraud
Georges Nassan	Rue de Damas
Henri Negre	Faculté Française de Medecine
G. E. Nour	Quartier St. Nicolas
Saïd Papas	Rue des Capucins
Movsès Pachabézian	Camps des Armeniens

Karabed

BEIRUT (Concluded)

Name	Address
General Practitioners (Concluded)	
Karabed Patoulian	Rue Gouraud
Vahran Poutoukian	Rue Weygand
Nicolas Rabbath	Rue de l'Université
Jean Riachi	Rue Gouraud
Teufik Rizk	Rue de Damas
Farid Rouhana	Rue Gouraud
Teufik Sabbagha	Rue St. Nicolas
Ramez Sarkis	
Rachid Sawaya	Place des Canons
Elie Sfeir	Rue Mgr. Chebli
Georges Sfeir	
Georges Stephen	Rue St. Elie
Fares Tannous	
Chakib Talhouk	Rue de Damas
Philip Thomas	Rue Maréchal Petain
Négib Yared	Rue Rochaid Dahdah
Albert Yerouchalmi	
Massoud Younès	
Joseph Ziadé	Rue Georges Picot
Anna Malychef	Rue Selim Boustani

DAMASCUS

Surgeons

Joseph Aractanji
Ahmed Rateb
Serra Arkoleh
Mohamed Hamdy Cehik Gazal

NOTE.- Addresses unobtainable; it is understood, however, that the name of the doctor followed by "Damascus, Syria" is a sufficient mail address.

Psychiatrists

Assad Ahmed Hakim

Eye, Ear, Nose and Throat Specialists

Anstass Chahin
Ahmed Izzat Shamoutt
Jamil Sherabi
Zeki Ahmed Faham
Taher Tantawi
Izzeldin Shehab
Mohamed Selim Ojeh
Mohamed Taher Roujouleh
Mohamed Adib Sardast

Specialists in Internal Medicine

Adib Jafary
Ahmed Samy Sati
Jamil Massoud Kawakibi
Hosni Sabah
Rajab Fardi
Kamel Jajeh
Hassib Bayazid
Wajih Takriti

Gynecologists

DAMASCUS (Continued)

Gynecologists

Ibrahim Mostapha Sati
Mohamed Rushdy Attar

Specialists in Children Diseases

Toufic Abou Adel

Specialists in Venereal and Skin Diseases

Abdulghani Makhmalji
Stephan Steyhanovitch
Ahmed Izzat Gabra
Ismail Kamel Ashy
Robin Arslanian
Margeritte Site

Specialists in Legal Medicine

Michel Shamandy

Bacteriologists

Toufic Majed

Radiologists

Monzeir Mouayad

General Practitioners

Ahmad Abdulrahman Lutfi
Ahmad Hamdy Soucear
Alexandre Louis
Elias Ibrahim Teen
Ahmed Nasry
Brigstocke
Toufic Melekian
Toufic Koureich
Toufic Rached Henawi
Joudatt Sati
Hassen Farhat
Hassen Soheil Ajlani
Jean Aractanji
Damanouss Yourki
Roshdi Ghazi
Rida Attar
Soleiman Nouri Ahmed
Soleiman Hatem
Ahmed Hamdy Keyal
Ismail Osta
Ibrahim Tawil
Ahmed Munif Aidi
Ahmed Yassin Oujeh
Awadiss Koumoujian
Toufic M. Daker
Toufic Abou Keir Kateb
Toufic Rawass
Hassen Sharif
Hamdy Odlibi
Habib Kachicho
Khalil Khaled
Ramzi Fardouss
Roshdy Tarazy
Mohamed Zeki Zahabi
Said Mohamed Zeino
Sady Erabi

Selim

DAMASCUS (Concluded)

General Practitioners
(Concluded)

Selim Rihan Darkall
Shoukat Kanawati
Shaker Kaim
Shokat Shaty
Sherif Rifai
Salah Nahass
Saleh Din Wasfi
Saleh Shora
Sobhy Yaghmour
Mohamed Taher Mofti
Mohamed Izzat Seyrafi
Abdulwahab Dorra
Abdulkader Radi
Abdulkader Ali Shafic
Abdulkader Zahra
Abdulkader Hassany
Ali Fehmi Masry
Ali Thoraya Kokadeh
Abood Kayay
Fouad Otaki
Fathi Rageb Fokadeh
Mostapha Shokat Zekeria
Mohamed Rafic Sebai
Nazim Nakad
Nadim Kamal Hosni
Nourdin Abouallah
Najib Shamieh
Hamayak Karaguezian
Hermt Kevork
William Nachman
Joseph Haje
Riza Said
Taher Abdel Moumen
Moustafa Chawki
Lecercle
Abdulkader Sirri
Mourched Kather
Djemil El-Khani
Mounif El-Aidi
Trabaud
Hamdi El-Khayat
Abdelwahab El-Kanawati
Chawkat El-Djarrah
Sheil Abdin
Mohamed Keder
Munir Amin Sati
Mostapha Shokat Kaled
Mohamed Selim Homsy
Mohamed Jamil Sherif
Faik Attar
Mohamed Hamdy Baroudy
Mohamed Sadala Zekaria
Mostapha Tahsin Mosli
Mohamed Soheil Kayat
Mohamed Soheil Abdy
Mohamed Aba Yessir Abdin
Mohamed Joudat Kayal
Mohamed Said Cheikared
Mohamed Muneib Osman Jabi
Mohamed Adil Mouheish
Munir Cheikared
Muhildin Kowatli
Michel Bashour
Mohamed Hamdy Najjar
Mamdouh Zabbagh
Mohamed Anwar Shora
Mohamed Selim Attar
Mohamed Ali Kayat
Mohamed Nassif Hamameh
Mohamed Yehya Shamma
Joseph Soleiman Farah
Bezay Awadiss Boladian
Joseph K. Homsy
Fehmi M. Feidi
Carb Roussie
Mahmoud Mouharram
Kazem El-Djezairi
Michel Khouri
Nami El-Kabbani
Ginestet
Djamal Nassar
Ibrahim Kandalaft

ALEPPO

Name	Address

Surgeons

Nafeh Sbahi — Eltekié
Asadour Altounian — Azizié
Giovanni Rinaoudi — Kattab

Ernest

ALEPPO (Continued)

Name	Address
Surgeons (Concluded)	
Ernest Altounian	Azizié
Maurice Koussa	Kattab
Soubhi Ghazi	Arian
Gabriel Choralié	Jamilié
Eye, Ear, Nose and Throat Specialists	
Moustafa Dchélébi	Jib Assad Allah
Ribad Manadji	Azizié
Samuel Kardijian	Kandak
Loder Jamjian	Hammam-el-Tall
Jabran Khouli	Kandak
Abdulrahman Mkid	Rue Sérail
Specialists in Internal Medicine	
Tewfik Ahmad	Adasat
Assaad Kawakibi	Farafra
Léon Papazian	Nayal
Michel Abd-Oun	Azizié
Gynecologists	
Amine Antaki	Bistan Kilab
Jaroslaouski Krikir	Djisr-Naoura
Bol Boghoss Amirza	Rue Toulal
Specialists in Children Diseases	
Sabri Farah	Kandak
Specialists in Venereal and Skin Diseases	
Ali Nasser	Kandak
Lutfi Charabi	
Bacteriologists	
Abdulkader Akili	Adasat
Ahmad Hamdi Sansoul	Bab-el-Faraj
Naim Megarbané	Azizié
Bechir Nahhas	Kandak

Radiologists

ALEPPO (Continued)

Name	Address
Radiologists	
Adolf Poche	Akabé
Adrien Maunier	Haret Zabbal
General Practitioners	
Ismail Khatib	Bab-el-Hadid
Ohanès Archadakian	Kandak
Zaza Arslanian	Toulal
Philippe Ohanian	Kandak
Taleb Kudsi	Rue Serail
Antoni Saqqal	Azizié
Ramez Baki	Kastal Hadjarine
Mardiros Nadjarian	Hamidié
Ohannes Dargonnian	Arian
Ohanes Kantarjian	Kastal Micht
Mahmoud Hamdi Addas	Hasina
Ovadis Jibajian	Kandak
Sef Din Dehelebi	Idlip
Ahmad Naassani	Bab-el-Ahmar
Karabet Babikian	Kandak
Abdulrahman Kayali	Kandak
Wafa Allamni	Aghior
Moustafa Kayali	Alamra
Nouri Alnassani	Bab-el-Hadid
Hulmi-el-Hakim	Idlip
Hikmat -el-Hakim	Idlip
Mouses Babikian	Kandad
Melkoun Gerajian	Khan Harir
Nazaret Abikian	Kaldani
Louis Marquise	Azizié
Jemil Hikmat El-Attar	Saffahié
Leon Romanoff	Bab-el-Faradj
Husni Charabati	Riha - Idlip
Ibrahim Rachid Husri	Jalloum
Kevork Arslanian	Kandak
Ahmad El-Afghani	Jémilié
Nafeh El-Hariri	Azaz
Moustafa Ker-Dine Absi	Gerablous
Mohammed Kassem Agha	Kurd-Dagh
Rachid Kawakibi	Farafra
Izzat Bachkunji	Kastal Micht
Aroutioun Daragazrian	Kandak
Camille Bocacci	Nafié
Munir Tehelebi	Jib Assad Allah
Abdallah Zarif	Assilé
Wartan Bouladian	Nayal
Kachik Moghossian	Nayal
Aroutine Kalfahian	Hamidié
Ahmad Tewfik Nadjar	Arian
Zahed Rachid	Djenenet-Charik
Agoup Jassourian	Bawabet-Kassab
Agop Dlothian	Kurd-Dagh
Karabet Missrian	Bawabet-Kassab

Saadallah

ALEPPO (Concluded)

Name	Address
Saadallah Mohammed	Sikkat Jedidé
Armenak Abouhayatian	" "
Kassem Sbahi	" "
Aassan Fouad	Bandaratelislam
Tewfik El-Attar	Kastal Hadjarine
Barsih Souian	Slemanié
Soubhi Charabati	Bab
Kevork Sarkissian	Kandak
Kaless Jabri	Kandak
Abdulkader Assouad	Jib Assad-Allah
Karabet Kilijian	Nafié
Rafaat Chabib	Mumbidj
Mansour Ftahi	Bab
Philippe Tabet	Bistan-Kulab
Selim Darkal	Harem
Hamdi Cheik Gazal	Djesr-el-Choghour
Izzat Sbahi	Bab-el-Nasr
Aref Hikmat	Kandak
Selim Kouyoumdjian	Kastal Micht

ALEXANDRETTA

Surgeons

Diego Cantaloupo

Robert Brousse

General Practitioners

Zareh Amadouny
Mathias Movesessian
Georges Shahadi
Setrak Mamalian

Agop Djigurian
A. Zeki El-Attar
Bilias

ANTIOCH

Surgeons

Albert Beylouni

General Practitioners

Abdul-Rahman Faik
Basile Khoury
Sudki Zaki Zadé
Artin Derboghossian

A. Apostolidès
Movsess A. Babikian
Emilie Sara Lytte

DEIR-EZ-ZOR

Surgeons

Dr. Hudson

Specialists in Venereal and Skin Diseases

Gemil Jabal

Eye,

DEIR-EZ-ZOR (Concluded)

Eye, Ear, Nose and Throat Specialists

Moustafa Ghazi

General Practitioners

Khaled Homsy

Mohammad Wahid

HOMS

General Practitioners

Kamel Loka
Selim Koury
Abbase Helmy
Elian Halaby
Ramzi Somman
Ahmad Hamdy Namaan
Ra'ffat Shamy
Zeki Kalawer
Selim Moukaish

Abdulhasib Satli
Mohammed Hossamy
Arif Iskander
Mourad Mourad
Fehmy Fahim
Bahaeldin Satli
Kamal Rahim

HAMA

General Practitioners

Toufic Saloum
Jamil Mansour
Mohamed S. Lotfi
Fozy Tamer Farah
Omar Dalal
Toufic Shechacli

Mahmoud Rayesse
Said Pasha
Abdulhamid Shafineh
Mohamed Ali Laham

LATAKIA

General Practitioners

Chaker Namé
Charles Michel
Dia Mamiche

Elias Achy
Adel Mufti

SIDON

General Practitioners

Najib Abela
Salim Aftimus
Yusuf Azouri
Hanna Haddad
Antun Audi
Philippe Aowad

Nabih Chabb
Shukri Rizkallah
Mukhtar Onsi
Selim Khuri
Said Jumblat

TRIPOLI

TRIPOLI

General Practitioners

Elie Azar
Victor Catzflis
Ibrahim Khauli
Lutfallah Lotfi
Wahib Nini
Michel Rahmé
Ruchad Yehya
Yusuf D. Zebleet
Abdullatif Beesar
Michel Khauli
Iskandar Ghurayyeb
Yakub Labban
Michel Maria
Antun Nahhas
Hanna Atiyyah
Mulhim Aswad
Nakhlah Shammas
Yusuf 'Ubayd

SAFITA

General Practitioners

Madhat Arnouk
Mikael Bashour
Bashour Bashour
Iskander Bashour
Mirhan Moumdjian

TELL KALAKH

General Practitioners

Ahmed Yassin
Habib Ibrahim Daher
Elias Obeid
Nicolas Obeid
Raphael Salha

TARTOUS

General Practitioners

Wadih Saad
Cesar Mahfoud
Ragheb Zacharia

DUERIN

General Practitioners

Zacharia Zacharia
Hassen Zacharia

HAFFE (Alaouites)

General Practitioners

Chafik Zacharia
Afif Bashour

ZAHLEH

General Practitioners

Yusuf Jreisati
Assad Abou Haidar
Bechara Mutran
Yusuf Issa Obeid
Michel Jreisaty
Joseph Jreisaty
Michel Geha
Nahmé Faraj
Michel Braidi
Selim Yusuf Abou Sleiman
Yusuf Abou Sleiman
Fadlo Abou Haidar
Nadra Zlaket

MALKEK

General Practitioners

Mulhem Freiji
Butros Habashi
Michel Aoun
Selim Habib Ghorra
Fares Chababi Haik
Mustapha Saad Rifai

JOUNIEH

General Practitioners

G. Boueri
Rachid Dahdah
Louis El-Khazen
Rachid El-Khazen
Joseph Kawerk
Said Nujeim
Tewfik Saleeba
Rachid Sawaya
Antoun Adem
Hovsep Bedrossian

JUBEIL

General Practitioners

Khaled Kanaan Dahdah
Mansour Kirillos
Gabriel Taweelé
Yusuf Basile
Farid Badaoui

BATROUN

General Practitioners

Daher Zeěni
Toufic Sarah
Nicolas Raffoul
Iskander Khouri
Antoun Abi Rached
Yusuf Jabbour (Beksi)
Rose Khouri Lian
Jean Kiwan
E. Abboud
George Hanna
Nazih Zeěni

ALEY

General Practitioners

Toufic Abdul Malik
Fedlallah Ayash
Shukri Baroody
Jamil Talhouk

SOUK-UL-GHARB

General Practitioners

Ibrahim Saleeby
Toufic Hajjar
Fedlallah Hajjar
Wadih Salameh

HAMMANA

General Practitioners

Antoun Abi Younes
Habib Hatem
Ibrahim Abou Haidar
Nicolas Haddad
George Rizk
Michel Farhat

DAMOUR

General Practitioners

Aziz Aoun
Assad Aoun
Iskandar Aoun
Farid Ghorayeb
Kh. Khoury

JUDEIDET MERJEYOUN

General Practitioners

Amin Yusuf
Najib Chedid
Elias S. Surgi
Fozi Khalil Abla
Kamel Jabbour
Mujelli Jebara
Elias Gurji Sikharieh

ZGORTA

General Practitioners

Chaker Frangié
Boulus Frangié
Said Nakoul
Rachid El-Khazen

TYRE

General Practitioners

George Zugheib
Sobhi Salem
Philippe Farhat

ABADIE

General Practitioners

Ibrahim Abou Habib
Suleiman Najjar
Iskander Saad

KOB-ELIAS

General Practitioners

Rachid Murhej
Jaudat Kazoun
Mohamed Kazoun

JOUN

General Practitioners

Moussa Yusuf Coussa
Fadel George Chami
K. A. Chami

NABATIEH

General Practitioners

Mohammed Jabri
Adeeh Rahhal
Bahjet Mirza

BAAKLINE

General Practitioners

Khalil Musfi
Mohammed El-Eed
Ibrahim AlamEd-Dine
Toufic Khattar Hemadeh

JEZZINE

General Practitioners

Jean Berti
Hassan Hindi
Yusuf Sleiman Kena'an
Habib Nasif

BEIT-CHEBAB

General Practitioners

Yusuf Abbas
G. Gabriel
Vahan Altounian

BHAMDOUN

General Practitioners

Michel Abou Khaled
Gabriel Abdun-Nour
César Khouri

BAABDA

General Practitioners

Chukri Bellan
Yusuf Mallat
Fares Mallat

CHOUEIR

General Practitioners

Riskallah Baaklini
Georges Mishrik
Habib Hammam
Mulhem Haddad

Ghazir

GHAZIR

General Practitioners

Khalil Karam
Yusuf Rizkallah
Khalil Bakhos

ABEY

General Practitioners

Naseeb Yusuf Haddad
Naif Hamzeh
Badeeh Nakad

BISKINTA

General Practitioners

Mahfoud Hbeichi
Chaker Heraoui
Minas Kanounjian

KARTARA

General Practitioners

Antoun Beshara Haj
Yusuf Rouhana
Fares Souhayed

OTHER PLACES IN SYRIA

General Practitioners

Name	Address	
Beirut		
Tewfik Salhab	Babdat	(Lebanon)
Lahoud Lahoud	"	"
Fares Na'meh	Halba	"
Hanna Ghantous	"	"
Georges Najm	Sheptine	"
Yusuf Saadé	"	"
César Gebara	Kornet Shahwan	"
César Zoghbi	"	"
Fuad Samaha	Khonshara	"
Robin Samaha	"	"
Isber Nassar	Shweifat	"
Daoud Richani	"	"
Rachid Moghabghab	Ain-Zhalta	"
Ameen Fleihan	"	"
Nasrallah Burgi	Amioun (Koura)	"
Anees Ghantous	" "	"
Najeeb Ghosn	Kosba "	"
Chaker Hakim	" "	"
Hanna Abdallah	Fia (Koura)	"
Shahadi Fucheifech	Douma (Koura)	"
Chekrallah El-Khazen	Ajeltoun	"
Yusuf Mubarak	Reifoun	"
Jean Deryan	Feitroun	"
Yusuf Shweiri	Antelias	"
Toufic Bellama'	Jdeidet El-Metn	"
Sleiman Freiha	Raseel-Metn	"
George Hajal	Jell-ed-Deeb	"
Moussa Eed	Mazra'at el-Dahr	"
Khairallah Faraj Sfeir	Mazra'at Kfer-Debian	"
Selim Jean Fayad	Eddé	"
Jean Wakid	Haret-Hreik	"

Abdou

OTHER PLACES IN SYRIA (Concluded)

Name	Address
General Practitioners (Concluded)	
Abdou Mallat	Hazmié, near Beirut (Lebanon)
Yusuf Mawad	Burj-Brajni, near Beirut "
Bechara Boutros Saadé	" " " "
Yusuf Daoud Bustani	Deir-el-Kamar "
George Tehini	Beit-eddine "
George Yared	Bzebdine "
Elias Rami	Falougha "
George Nseir Khoury	Jita "
Yusuf Torbey	Ain Sebel "
Yousef Toutoundjian	Majdel-Moush "
Assad Tohmé	Kornet-Hamra "
Khalil Moughayzel	Ain Ebel "
Jean Basile	Ghalboun "
Gurji Hanna Tannous	Salhié, near Saida "
Chukri Khouri	Bkasine, near Jazzine "
Ahmed Ali Berjaoui	Berja "
Fareed Badaoui	Amsheet "
Ragi Doumet Barakat	Yahshoush "
Lotfi Mazerghanian	Shartoun "
Antoun Yazbek	Kour-el-Jindi "
Fares Sahyoun	Kafr-Sheema "
Selim Selim	" "
George Saleeba	Btighrine "
Saba Sawaya	" "
Hagop Toukanjian	Saleema "
Mikhael Soughayer	Mashghara "
Nicolas Ghattas	" "
Najib Shamoun	Hasroun "
G. L. Feeige	" "
Rachid Matouk	Bouma "
Armanag Boyadjian	Becherré "
Hikmat Hallak	Bekfaya "
Adib Cheraïm	Fakha, Bekaa "
Elias Haddad	Hasbaya "
Nejib Debs	Rashaya "
Dikran Bazerjian	Sin-el-Phil, near Beirut "
Khalil Bedran	Wadi Shahrour "
Georges Auda	Bishmazzine (Koura) "
Ragheb Attié	Bino (Akkar) "
Najib Khoury	Ihmej "
Najm Ziadé	Lehfed "
Habib Daher	Khoybayat "
George Saba	Kfarhata "
Ali Fareed Tali	Jdeidet-eshouf "
Antoun Saleh	Hadeth, near Beirut "
Leon Krikorian	Kirik-Khan (Syria)
Nazareth Der-Boghossian	" "
Aninas Der Krikorian	Rihanieh "
Krikor Albert Ben Karnik	" "
Mihran Allah Verdi	Soueidieh "
Avedis Injejikian	Kasb "
Sulayman Apelian	" "
Daud Katibah	Yabroud, via Nebk "
Jurjus Fakhouri	Kfeir "
Michel George Hakim	Banias (Alaouites) "
Sami Yazigi	Marmarita " "
Raphael Salph	Raflé " "

610.1/812.8
NA/-

(Department's instruction of April 10, 1930 (File No. 164.12 Consolidated Rendering Co.), enclosing a copy of a letter (30c) dated April 5, 1930, from the Bureau of Foreign and Domestic Commerce.)

Cir. 1 Beg. 11

LIST OF FIRMS WITH EXPERIENCE IN MERCHANDISING OLEO OILS IN THE SYRIAN MARKET

From Vice Consul

American Consulate General,

Beirut, Syria.

D. F. McGonigal

Date of Completion: May 10, 1930.

Date of Mailing: MAY 13 1930

APPROVED:

GEO. L. BRANDT

George L. Brandt,
American Consul.

COMMISSION MERCHANTS

Issa & Schoucair, Souk-el-Jamil, Beirut, Syria. Imports general merchandise. Importer, wholesaler, and commission merchant. Imports from England and Continental Europe. Established in 1875. Number of employees, 8. Size, very large. General reputation, good. Capital, approx. $90,000. Volume of business, unknown. Favorable to American trade. (See W. T. D. R. revised November 22, 1929.)

G. & L. Ragy & Cie., Rue Saad Zaghloul, P. O. Box 68, Beirut, Syria. Imports foodstuffs, cotton and woolen goods, hosiery and underwear, leather, skins, flour, sugar, coffee, pilchard, and automobile accessories. Importer, commission merchant and sales agent. Import from Europe. Established in 1920. Number of employees, 4. Size, medium. General reputation, good. Capital, approx. $30,000. Volume of business, unknown. Favorable to American trade. (See W. T. D. R. dated May 10, 1930.)

Trad, Nougeaim & Cie., P. O. Box 355, Beirut, Syria. Import cotton goods, underwear, leather, silk goods, hardware, mercery goods, confectionery and general merchandise. Importer, wholesaler, commission merchant and sales agent. Import from Europe and other countries. Established in 1906. Number of employees, 4. Size, large. General reputation, good. Capital, approx. $45,000, including real estate. Volume of business, approx. $200,000. Favorable to American trade. (See W. T. D. R. revised February 19, 1930.)

Kadige Frères & Cie., Rue Allenby, Beirut, Syria. Import general merchandise, principally foodstuffs and confectionery. Importer, wholesaler, commission merchant, and sales agent. Import from Europe and Northern Africa. Established in 1918. Number of employees, 4. Size, medium. General reputation, good. Capital, approx. $5,000. Volume of business, unknown. Favorable to American trade. (See W. T. D. R. revised May 10, 1930.)

Saidah Frères, Rue Allenby, P. O. Box 445, Beirut, Syria. Import foodstuffs, liquors, beverages, coal and general merchandise. Importer, wholesaler, commission merchant and sales agent. Import from England and Continental Europe. Established in 1922. Number of employees, 4. Size, large. General reputation, good. Capital, approx. $30,000. Volume of business, approx. $80,000. Favorable to American trade. (See W. T. D. R. revised February 21, 1930.)

610.1/869.11
MJ/HA

A true copy of the signed original

(Department's Memorandum instruction of April 18, 1930 (File No. 165.006/5923), referring to a letter (22c) dated April 15, 1930, from the Bureau of Foreign and Domestic Commerce.)

610.1/812.8

DENTISTS - SYRIA

From Vice Consul D. F. McGonigal

American Consulate General,

Beirut, Syria.

Date of Completion: June 4, 1930

Date of Mailing: JUN 6 - 1930

APPROVED:

GEO. L. BRANDT

George L. Brandt,
American Consul.

Name	Address
Iskander Nassif	American University, Beirut
K. Tabourian	" " "
George Haik	" " "
Jamil Kanan	" " "
S. Bitar	" " "
George Hahdad	" " "
Hadidian	" " "
F. Baddurah	" " "
Habib Rihan	" " "
Sawaya	" " "
Baghdasarian	" " "
L. Manastersky	Rue George Picot, "
Wadi Butrus	" " " "
C. Peridis	Bab Idriss "
Afif Iliya	" " "
Selim Haddad	" " "
Selim Bechir	" " "
A. Monkara	Rue George Picot, "
Serabian	Bab Idriss, "
Michel Jabbur	Hawooz Saatiyeh, "
Z. Baleila	" " "
Fernagut	Rue Weygand, "
F. Cosmidis	Faculté Française de Medecine, "
P. Sengakis	" " " " "
S. Saikali	Bab Idriss, "
Mohammed Itani	Rue de Damas, "
M. Barbeer	Immeuble Kaddoura, Assour, "
Fortuné Azriel	Zikak-ul-Blat, "
Bellos	Ras-Beirut, "
George Hedari	Place des Canons, "
Mitri Farah	Rue Said Akle, "
Edward Nucho	Rue du Fleuve, "
Edmond Sa'ad	Rue George Picot, "
Metni	Rue de Damas, "
A. Krunful	Rue Allenby, "
G. Kabbani	"
Michel Tabet	Rue Allenby, "
Maghak J. Dilaniantz	Basta, "
J. Shaib	Place des Canons, "
A. Sassy	Rue de Damas, "
Leon Azril	Rue de Damas, "
Cidric Haddad	Ras-Beirut, "
J. Atallah	Rue George Picot, "
Adoum Ishtijian	Rue Weygand, "
Baghjajian	Bab Idriss, (Kodak Store), "
Alexandre Amad	Bab Idriss, "
Isaac Balayla	"
Adem Caracachian	Rue Youssef El-Rahmé, "
Selim Nahas	Rue Weygand, "
Papazian Zareh Noubar	"
Fouad Raudah	"
Abdallah Saba,	Rue des Capucins, "
Michel El-Khoury Tabet	Mousaitbé, "
Camille Youakim	"
George Habib	Rue George Picot, "
B. Salem	Bab Idriss, "
Iliya Beekhazi,	" " "

Name	Address	
Iliya Shweiri	Rue Weygand,	Beirut
T. Karam	Place des Canons,	"
J. Shahrouri	" " "	"
Nasri Habib	Rue de Damas,	"
S. Habib	" " "	"
George Saleeby	" " "	"
R. Pharaon	" " "	"
D. Zreik	" " "	"
N. Shemali	" " "	"
Elias Shemali	Bab Idriss,	"
Jiroud	Faculté Française de Medecine,	"
Kalifeh		"
Assad Sharr	Rue Gouraud,	"
T. Bakhos	" "	"
Joseph Batrouni	" "	"
Anis Kfouri	" "	"
G. Beokazi	" "	"
J. Butrus	" "	"
Joseph Salem	Rue Weygand,	"
Khatchikian	Bab Idriss,	"
M. Kabbani,	Assour,	"
Toufik Wakim	Rue Gouraud,	"
Wakim Frères	" "	"
Edward Farji	Bab Idriss,	"
Michel Habib	Rue Gouraud,	"
Jibran Habib	" "	"
Ilias Beohkazi,	" "	"
Joseph Sursook	" "	"
Nasib Akle,	" "	"
George Birbari	Rue St. Nicolas,	"
Joseph Yozghashian	Assour,	"
Nicola Salomon	El-Kharab,	Damascus
Fouad Kahil	Kaimereyeh,	"
Mazhar Ali Maleh	Sandjackdar,	"
Ibrahim Kendaleft	Bab Touma,	"
Michel Khoury,	Sandjackdar,	"
Najat Safadi	Koneitra,	"
S. Tabbakh	Salhiyeh,	"
Mohamed Sobhi Hammoudeh	"	"
Saleh Shalouh	Sandjackdar,	"
Christo Saadeh	Kaimereyeh,	"
Ahmad Mouta Abdin		"
Ibrahim M. Amin		"
Albert Shaker Kaim		"
Husami	Salhiyeh,	"
Ahmad Hamdy Nassif		"
Sabri Amin Melawi		"
Hosni Fares Darwish		"
Holmi Saleh Darwish		"
Khalil Keir		"
Alexandre Zoroyan		"
Selim Orbini		"
Sherif Zenedhadid		"
Sadek Roslan Shoman		"
Zafer Sabri		"

Abdulrazak

Name	Address	
Abdulrazak Tawil		Damascus
Adel Mardini		"
Mohamed Farid Halbouni		"
Fehmi Maleh		"
Krikor Sinanian		"
Mahmoud Sabri Melawi		"
Mohamed Wajih Cheik Shalahin		"
Mohamed Wajih Hamoudeh		"
Mohamed Zeki Hamoudeh		"
Michel Bana		"
Nazmi Darwish		"
Jean Chalhoub		"
Velly Rozbeker		"
Adil Mardeeni		"
Adolphe Koussa	Kattab,	Aleppo
Adel Aris	Nayal,	"
Alexandre Chil Agopian	Azizié,	"
Adour Kabakian	Khandak,	"
Zafir Sarmeeny	Bab-jnen,	"
Hanna Tosonman	Suleimanieh,	"
Mohammad Kalaagi	Hammam-el-Tall,	"
Kevork Kharajian	Salibé,	"
Nercess Jamjian	Khandak,	"
Bechir Altamimi	Kaat-el-Saqqal,	"
Farid El-Ayyoubi	Nafié,	"
Agop Tatarian	Salibé,	"
Mahmoud Zahdi El-Hakim	Bahsita,	"
Moustafa Kheir Samman	Bab-el-Nasr,	"
Ohanes Tachjian	Khandak,	"
Mohammad Aref Said Agha	Akabé,	"
Artine Jamjian	Nafié	"
Ohanès Roumian	Sahet-el-Tananir,	"
Mihran Kharajian	Khandak,	"
AgopKazandjian	Télal,	"
Abdulrahman Mohammad Kheir	Arian,	"
Wahan Jakmakjian	Toulal,	"
Mihran Makarian	Spulamanié,	"
Mohammad Jmali	Wara-el-Jameh,	"
Georges Jamjian	Jemilié,	"
Ahmad Rafik el-Hakim	Wara-el-Jamih,	"
Artin Boyadjian	Kaldani,	"
Ovadis Kalachian	Sikkat Jadidé,	"
David Zaza	Kastal Hadjarine,	"
Nigoghos Kolajian	Khandak,	"
Karkour Kalachian	"	"
Kamel Moubaied	Soueika,	"
Haik Kharajian	Khandak,	"
Nafez Halim	Bistan Kulab,	"
Dikran Ohanessian	Toulal,	"
Wahan Pierre Abajian	Khandak,	"
Sarkis Sarkissian	Idlip, via	"
Leon Kharadjian	Gerablous, via	"
Salah-el-Dine Hachem	Bab-el-Hadid,	"
Georges Atmakjian	Nafié,	"
Ohanes Karamanoukian	Toulal,	"
Yervante Karabet Kittanjian	Khandak,	"
Maghak Dilaniantz	Azizié,	"

Fawzi

Name	Address
Fawzi Kabbara	Tripoli
George Géha	"
Antoun Berbara	"
Hanna Shammas	"
Adham Sha'arani	"
Nour Nashabi	"
Mohammad Ali Hamzé	"
Fakhr-ed-Dine Amano	"
Said Baiakly	"
Mohammad Muhiyeddine Ez-Zouk	"
Nour-ed-Dine Sha'arani	"
Mustapha Nashabi	"
Mahmoud Nedim Murad	"
Nicola Nini	"
Youssef Shidiak	"
Anis Bashour	"
Mulhem Salim Sayegh	"
Alexi Ardazouni (Miss)	"
George Sarraf	"
Wadih Kheir	"
Elias Hakim	"
Nour Amano	"
Fuad Rasi	"
Mohammad Khalifé	Saida
Youssef Abdel-Samad	"
Kassim Abdul-Samad	"
Ferdinand Rizkallah	"
Aziz Touma Iliya	"
Toufik Hemadeh	"
Hanna Ghafari	"
Ali Atrouni	"
Ibrahim Khayat	Sour
Rafié Tohmé	"
Jalal Roslan	Homs
Nouri Thabet Kaba	"
Amin Loka	"
Abdulmassih Massouh	"
Joseph Danha	"
Ohanes Bermekian	"
Mohamed Kayal	"
Selim Karabet Menasian	"
Ibrahim Mashnouk	"
Mohamed Rayess	Hama
Nejmeldin Sioufi	"
Zekeria Ibrahim Mashnouk	"
Kevork Karajian	"
Abdallah Sattle	Alexandretta
Nerceess Najarian	"
Ohanes Balikdjian	"
Krikor Manouchakian	"
Raphael Armadouny	"

Tewfik

Name	Address
Tewfik Sattle	Antioch
Garabet Sarkis Hamparian	"
Stephan Meguerdichian	"
Ahmad Sabouni	"
Sarkis Antounian	"
Kevork Agopjian	"
Harant Maemarian	"
Sarkis Naccachian	"
Izzat Khaer	Deir-Ez-Zor
Krikor	"
Ohanes Kakhtanazian	Soueida, Djebel Druze
George Bekhazi	Lattakia
Husni Ja'amour	"
Garabet Koncharian	"
Moussa Koutcharian	"
Kedrass Derkibian	"
Habib Kheir	Tartous
Mohamed Said Galayeené	Djeblé
Ohanes Koncharian	"
Zaki Bachour	Safita
Iskander Houkayem	Batroun
Haroon Ferkh	"
Nasri Badaoui	Jubeil
Kassim Husami	"
Edmond Butrus Sfeir	"
Ibrahim Haddad	Jounieh
Shahin Farmanian	"
Isidor Kastamouni	"
George Khair	"
Abdo Emmnuel	Kartaba
Yusif El-Hallal	Shikka (Koura)
Tanios Mukdusi	Bhirram(Koura)
Bechara Hariz	Zahleh
George Leon	Zahleh
Khalil Selim Rizk	"
Wadih Sayegh	"
Mansour Sayegh	"
Joseph Khalil Rizk	"
Shukri Khouri Malouf	"
Elazar Shirajian	"
Mazloumian	"
I. Shehadi	"
Berberian	"
Toufic Ka'adi	Rayak
George Sayegh	Kab-Elias

Zeki

Name	Address
Zeki Moutran	Baalbeck
Youssef Farah	"
Michel Moutran	"
Abdallah Soukkarieh	"
Mitri Ibrahim Baroody	Aley
William Saliby	Souk-ul-Gharb
Michel Hajjar	"
Mitri Ibrahim El-Khouri	"
Sawaya Sawaya	Shweir
Michel Sawaya	"
Khalil Shawool Haik	Beit-Shabab
Michel Jabbour	Biekfaya
Bechara Indraos	Wadi Shahrour
Aref Abou Naim	Shweifat
Najib Akle	Damour
Najib Halawi	Barouk
Naif Haddad	Roum
Aref Hamadi	Kharifeh
Youssif Khalil Sfeir	Antoura
Tanius Abou Ghannam	Mashgara
Toufic Ja'ajah	Becharreh
Habib Sawaya	Btigrin
Nabih Khazen	Ghazir
Khaled Francis	Djezzin
Youssef Berti	"
Michel Nassif	"
Toufic Hanna Luteif	"
Michel Abou Obeid	Mdaser El-Shouf
Shahin Nujeim	"
Wadih Tohmé	Ba'aklin
Toufic Hemadi	"
Nasib Sema'an Suleiman	Mokhtara
Halim Jurjus Naim	Kherbet Kanafar

610.1
HA/-

REQUIRED REPORT

(Department's instruction of April 21, 1930 (File No. 165.399/1), referring to a letter (40T) dated April 12, 1930, from the Bureau of Foreign and Domestic Commerce.)

MARKET IN SYRIA FOR AMERICAN BATHING SUITS

— 0 —

From Vice Consul
American Consulate General,
Beirut, Syria.

D. F. McGonigal

Date of Completion: June 25, 1930.

Date of Mailing: JUN 26 1930

APPROVED:

GEORGE L. BRANDT

George L. Brandt,
American Consul.

(MARKET IN SYRIA FOR AMERICAN BATHING SUITS
from the American Consulate General at
Beirut, Syria, dated June 25, 1930.)

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Demand

The demand for bathing suits in Syria is very limited, being estimated, in the absence of official statistics on the subject, at approximately 500 dozens a year, mostly composed of cheap combination suits. This region is now undergoing a serious economic depression in common with many other parts of the world, and there seems to be little prospect of an increase in the demand for these articles in the near future.

While there is little opportunity for swimming in the interior of the country due to the absence of streams or lakes, the long sea coast affords excellent bathing, but sports of all kinds are not looked upon with favor by the natives and swimming is no exception. A large percentage of the relatively small number of people who engage in this sport are foreigners resident in this country who buy their bathing suits in Europe or America.

As will be noted from the enclosed general information sheet, the Levant states under French mandate are primarily agricultural and pastoral with a relatively low standard of living and a restricted purchasing power. It follows that many swimmers use no suits at all, while the greater number who conform to convention demand the cheapest articles.

Local

Local Supply

The only bathing suits made here are produced in the mountain village of Bickfaya by an individual who owns a small knitting machine. He commenced operation this year and it is estimated that his output amounted to about 50 dozens, practically all of which were sold to the owners of public bathing pavilions in Beirut at prices approximately 30% cheaper than those of imported suits of a similar quality.

Foreign Supply

Official customs figures do not show imports of bathing suits separately, but dealers state that Belgian, French and German firms are the principal suppliers. For cheap cotton suits the firms of E. Van Roy, Antwerp, and Simon, Israel & Company of Berlin are well known here, while the French firm of Dr. Rasurel, and Benger-Dr. Jaeger of Stuttgart, Germany, furnish many of the higher priced woolen suits. One shop sells a few high quality American and British made suits to American and English members of the community.

Types and Prices

Trunks are still in some demand, although they are being replaced by cheap cotton combinations. Trunks now sold are usually for children from five to

twelve

twelve and retail for from 35 to 100 Syrian piasters ($0.276 to $0.788 at the rate of exchange at which one dollar equals 127 Syrian piasters).

Retail prices for combinations range from 125 Syrian piasters to 150 Syrian piasters ($0.984 to $1.18). Colors are usually black or navy blue. Two piece suits are not in demand.

Woolen bathing suits, generally combinations in vivid color, retail from 50 Turkish gold piasters ($2.20 at the rate of exchange at which one Turkish gold pound equals $4.40) to 170 Turkish gold piasters ($7.48). It is estimated that not more than 10 or 15 dozens of these suits are sold each year.

Sales Methods

The bathing suits sold in Syria are supplied in practically all cases, it is reported, by manufacturers whose output is largely composed of other garments such as underwear, and the like, and the local representative is usually a commission merchant or wholesaler in Beirut who acts as the sole agent in this territory for the entire line of which bathing suits form a negligible item. These merchants generally buy on their own account and during May sell to the retailers at prices which the manufacturers make no attempt to control.

Advertising

Advertising

Bathing suits have not been advertised in this territory, and it is not believed that the volume of business to be done in this line would warrant any expenditures for this purpose at present.

Credit Terms

European firms dealing here in this line ordinarily require payment against shipping documents in Beirut, although some grant 60 days credit after the arrival of the goods. It is believed that American exporters should demand at least 25% cash with order and the balance against documents in Beirut, especially in view of the present business depression.

Import Duty

The import duty on bathing suits is 25% ad valorem when originating in countries which are members of the League of Nations, the United States of America, or Turkey, and 50% ad valorem when originating in any other country (Articles I and V of Decree No. 296 of May 15, 1926). All merchandise, irrespective of origin, when entering at Beirut pays a municipal tax of 1/2%. Harbor and landing charges usually average about 3% of the total value of the shipment.

List

List of Dealers

There is enclosed a list of dealers who may be considered suitable contacts for American manufacturers of bathing suits seeking representation here.

Enclosures:

1. General information sheet.
2. List of potential agents for American manufacturers of bathing suits.

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DM-MJ/HT

A true copy of the signed original

(MARKET IN SYRIA FOR AMERICAN BATHING SUITS
from the American Consulate General at
Beirut, Syria, dated June 25, 1930.)

CONFIDENTIAL

SOURCES OF INFORMATION

1. Interviews with importers, retailers, and other business men.

2. Recueil des Actes Administratifs du Haut-Commissariat, Beirut, Syria.

3. Commercial files of the Consulate General.

AMERICAN CONSULATE GENERAL
BEIRUT, SYRIA

GENERAL INFORMATION ON SYRIA

DISTRICT:— The Beirut Consular district includes all of the territory in the Levant under French Mandate, comprising the Lebanese Republic, the State of Syria, including the autonomous Sandjak of Alexandretta, the State of the Alaouites, and the State of the Djebel Druze. Consulates were formerly maintained at Damascus and Aleppo, but these offices were closed and consolidated with the Consulate General at Beirut on July 1, 1928.

AREA:—The superficial area of Syria is approximately 74,000 square miles.

TOPOGRAPHY:— Mountains along the Mediterranean. Behind the mountains lies a table-land which gradually slopes eastward to the Syrian desert.

CLIMATE:—There are practically only two seasons—a dry, hot summer and a rainy winter. Cold spells are not infrequent during the winter even on the coast, but snow is rare along the littoral. Two climatic zones may be distinguished: temperate in the interior and semi-tropical on the coast.

POPULATION:— The total population of the territory under French Mandate is nearly 3,000,000. The population of the individual states is estimated to be about as follows: Lebanese Republic, 700,000; State of Syria, 1,500,000; State of the Alaouites, 500,000; Independent State of Djebel Druze, 50,000; and the autonomous Sandjak of Alexandretta, 250,000.

LANGUAGE:—Arabic is the language of the country while Arabic and French are the official languages. The educated classes in the larger cities speak French and to a less extent English.

STANDARD OF LIVING:— Low in comparison with the United States, although higher in the Lebanon than in other parts of the country. The manners, tastes, and customs are a mixture of Oriental and European, the former predominating in the interior and the latter along the greater part of the littoral.

AGRICULTURE AND INDUSTRY:—Syria is primarily an agricultural and pastoral country. The principal crops are olives, grapes, wheat, barley, oranges, apricots, and cotton. The culture of silk cocoons is also extensive. Sheep raising is one of the principal occupations and wool and skins are important products. The nomads also raise large numbers of camels. There are relatively few cattle in Syria because of the poor pasturage, and goats are generally relied upon for milk.

The leading industries are the manufacture of textiles, usually on hand-operated looms, silk reeling, dyeing, olive oil manufacturing, soap manufacturing, the hand manufacture of shoes, tanning, and distilling. Two large cement mills are under construction, and a cotton mill using modern machinery is nearing completion.

EXPORTS:— The principal exports of Syria for 1928 were as follows:

Raw wool	$3,345,821	Raw silk	1,373,044	Fruit paste	407,292
Native textile	2,464,644	Cocoons	824,925	Butter (native)	407,006
Textiles (re-exports)	1,626,372	Raw skins	654,386	All other articles	7,622,087
Turkish coins	1,567,639	Sheep	649,704	TOTAL	$20,942,920

Declared exports to the United States for 1928 and 1929 were as follows:

Article	1928	1929	Article	1928	1929
			Brought forward	$908,051.04	$684,592.74
Antiques	$ 1,135.63	$ 12,091.83	Livestock	....	689.04
Books	1,882.25	....	Pistachio nuts	306,438.84	377,152.74
Brass and Copper	13,157.37	13,775.11	Olives	2,711.77	9,901.67
Butter	7,987.83	28,339.30	Olive oil	898.90	2,211.24
Camel's hair	9,318.82	57,747.55	Oriental goods	36,423.10	22,420.65
Casings	297,524.24	237,344.68	Rugs, Oriental	59,858.00	80,712.32
Chick peas	5,322.54	24,790.28	Silk, raw	8,857.37	251.25
Confectionery	2,342.84	2,461.15	Skins, goat	75,459.68	157,051.44
Embroideries	.....	1,970.05	Skins, sheep	2,236.70	21,533.30
Floral Water	1,429.60	2,110.56	Soap	290.70	141.92
Foodstuffs	171,047.20	53,272.46	Thyme Oil	3,818.10	3,813.98
Furs	96,802.29	90,571.74	Tobacco	502.64	442.65
Gallnuts	5,993.68	6,252.79	Walnuts	1,832.65	267.42
Handkerchiefs	63,242.79	60,542.32	Woodwork	2,732.50	13,336.74
Hides, cow	....	472.56	Wool	2,936,131.79	3,656,576.32
Licorice root	230,863.96	92,387.86	Miscellaneous	3,104.04	2,140.67
Carried forward	$908,051.04	$684,592.74	TOTALS:	$4,349,347.82	$5,032,773.59

IMPORTS:— The leading imports are cotton goods, flour and wheat (in years of crop failure as in 1928), woolen goods, livestock, sugar, motor cars, gasoline, silk goods, glassware, kerosene, rubber goods, leather and leather goods, and lumber. The values of the principal articles of import in 1928 according to Syrian Customs statistics were as follows:

Article	U.S.A.	Total	Article	U.S.A.	Total
Cotton goods	$163,148.85	$8,555,252.55	Gasoline	$38,835.46	$1,727,605.84
Woolen goods	10,199.82	3,526,836.41	Silk goods	33,254.67	1,050,840.25
Flour (crop failure)	661,083.33	2,821,433.92	Cement & building materials	2,828.30	1,588,480.56
Livestock	.....	2,579,464.65	Kerosene	212,857.38	1,340,267.31
Motor cars	1,840,588.47	2,577,236.27	Rubber goods	355,752.65	1,295,978.25
Sugar	3,941.14	2,501,334.16	Leather & leather goods	212,708.77	888,269.76
Wheat (crop failure)	678,982.72	2,492,079.88	All others	643,496.44	18,345,130.19
			TOTALS :	$4,857,678.00	$51,890,210.00

IMPORT DUTIES :—The duty on goods imported from countries members of the League of nations, from the United States and Turkey, is for the most part 25% ad valorem (Decree No. 296 of May 15, 1926). Such goods from other countries pay double the above duty. All goods, irrespective of origin, pay a municipal tax when landing at Beirut of ½% ad valorem. Certain goods, considered as prime necessities, are assessed an import duty of 11% or 25% ad valorem, according to country of origin as explained above ; among the latter may be mentioned the following : live stock, cereals and their flour, potatoes, preserves (meat and fish), butter, cheese, milk, mineral waters, lumber and certain construction materials. Cotton thread is assessed an ad valorem duty of 11% and on pure cotton goods the rate is 20% ad valorem. Construction materials intended for the erection of factories of general utility and goods for the construction or maintenance of charitable and educational institutions, as well as certain articles destined for agricultural uses are admitted free of duty after compliance with certain formalities. Tobacco products, alcohols and alcoholic beverages, and salt are assessed rather high specific or monopoly taxes. Specific duties are levied on certain other articles.

EXPORT DUTY AND TRANSIT DUTY :— Export duty is 1% ad valorem ; transit duty is ½% ad valorem.

HARBOR AND LANDING CHARGES :— Harbor and landing charges vary according to articles but as a rule average about 3 per cent of the value of the shipment.

CUSTOM STORAGE CHARGES :— American exporters are warned that in case of disputes when merchandise is not cleared from the custom house within eight days after its arrival it is subject to heavy storage charges, and if not cleared within a period of six months is subject to sale at public auction.

INVOICES :— Invoices of merchandise shipped to Syria by parcel post of a value exceeding 1000 French francs or shipments by freight of a value exceeding 2,000 French francs must be certified by a French Consul in the country of shipment. This certification is done without charge. The certificate to be made and visaed by the French Consul should read as follows : "We certify that the present invoice is true and the only one issued by us for this merchandise without deductions of any kind, and that origin is exclusively American."

Shipments by parcel post of a value of less than 1,000 French francs should be accompanied by a declaration on International postal Form C.

CURRENCY :— The official currency is the Syrian Pound divided into 100 piasters ; this currency is based on the French paper franc at the fixed rate of five to one, that is one French franc equals five Syrian paper piasters. In the interior and to a certain extent along the coast the Turkish Gold Pound, equal at par of exchange to $4.40, is used in quoting on articles of large value.

TRANSPORTATION CONNECTIONS AND CONDITIONS :— Three companies maintain regular sailings between New York and Beirut : the Export Steamship Corporation (American), the Fabre Line (French), and the Byron Line (Greek). Beirut is connected with Damascus by a narrow gauge railway, which joins the broad gauge railway at Rayak. The latter railway connects with Homs, Hama, Tripoli, Aleppo, and Alexandretta and joins the Cilician railway operating through Turkey to Constantinople and thence to Europe. Damascus is connected with Haifa and Jerusalem by the standard gauge Hedjaz Railway. Railway transport is not good, and where possible it is being superseded by motor transport. Beirut is connected with Iraq and Persia, by trans-desert motor transport companies, but freight rates are high, although there is a considerable saving of time as compared with the sea route.

POSTAGE :— Postage rates are those established by the International Postal Union. There is at present no parcel post convention between Syria and the United States, but such matter may be sent via France, although the transit time is long, usually from two to three months.

PACKING :— The long ocean voyage, rough handling, and the danger of pilfering necessitate special care in packing. Strong well-made boxes and cases are desired by importers. Articles requiring careful handling should be conspicuously marked "FRAGILE," a word which with slight variations in pronounciation is common to several languages, whereas the usual marking "Handle with care" is clear only to those understanding English.

REPRESENTATION :— As Beirut is the commercial center of the country it is customary for many American and European exporters to appoint representatives in this city and to grant all of Syria for territory. Most goods are marketed through commission agents located in Beirut, and the latter appoint sub-agents in Damascus and Aleppo to handle the interior of the country. Credit reports on prospective agents should always be obtained before doing business with them.

ADVERTISING :— Advertising is not especially effective because of the large percentage of illiteracy, and the fact that the people, who are ordinarily averse to changes and innovations of all sorts, best respond to successful demonstration, but profusely illustrated folders in Arabic and French have been found helpful in certain cases when wisely used. All allowances for advertising should be carefully controlled.

QUOTATIONS :— Importers in this consular district prefer all quotations c.i.f. Beirut, or other Syrian ports. If f.o.b. prices are given they should be accompanied by information as to the probable ocean freight, so that importers here may be able to estimate the landed costs, as it is difficult to ascertain west to east ocean freight rates at this end.

USUAL TERMS OF CREDIT :— European firms which are represented here ship goods payment against documents in Beirut, and some extend credit of from one to six months, usually in the form of sight drafts but sometimes on open account. Other European firms require the opening of irrevocable letters of credit or 25 per cent cash with the order and the balance against presentation of documents in Beirut. American exporters usually insist on irrevocable credits in the United States, but some ship payment against documents in Beirut.

(Enclosure No. 2 to report of D. F. McGonigal, American Vice Consul at Beirut, Syria, dated June 25, 1930, entitled "Market in Syria for American Bathing Suits.")

AMERICAN CONSULATE GENERAL

BEIRUT, SYRIA June 25, 1930.

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No responsibility is assumed concerning the business standing of the persons or firms named below. Credit reports can be had from American banks specializing in foreign business, from commercial reporting agencies such as Dun and Bradstreet, or from local banks.

Letter postage to Syria is five cents an ounce or fraction thereof.

If this list is published it must be accompanied by a conspicuous statement in the following language: "These names have been furnished by the American Consulate General at Beirut. American consular officers in any foreign city will furnish such names directly to any American firm or individual addressing them."

NOTE:- It will be appreciated if this Consulate General be advised of any business resulting from the information provided.

LIST OF POTENTIAL AGENTS FOR AMERICAN MANUFACTURERS OF BATHING SUITS

Etablissements Orosdi-Back, Rue du Port, Beirut, Syria. Department store; head offices, 126 Rue La Fayette, Paris, France. Hardware, cotton piece goods, underwear, hosiery, glassware and perfumes. Importer, Retailer, wholesaler and sales agent. Imports from the United States and Continental Europe. Established in 1855. Number of employees, 70 (Beirut branch). Size, very large. General reputation, good. Capital, approximately Frc. 40,000,000. Volume of business (Beirut branch), approximately $750,000. Favorable to American trade. Branches at Constantinople, Cairo, Alexandria, Smyrna, Bagdad, Aleppo, etc.

Nicolas Chouéri

Nicolas Chouéri (Maison Bérangé), Souk Tawileh, Beirut, Syria. Hats, shoes, perfumery, lingerie, pianos, sporting goods and draperies; department store. Importer, retailer and sales agent. Imports from France and other countries. Established in 1891. Number of employees, 30. Size, very large. General reputation, very good. Capital, approximately $60,000. Volume of business, approximately $250,000. Favorable to American trade.

Melki & Manasseh (Au Gant Rouge), 21 Souk Tawileh, Beirut, Syria. Department store; gold and silver wares, confectionery, hosiery, underwear, perfumes, hats and shoes. Importer, retailer and sales agent. Imports from Belgium, Austria, France, England, Italy, Switzerland, United States and Germany. Established in 1867. Number of employees, 18. Size, very large. General reputation, good. Capital, approximately $80,000. Volume of business, unknown. Favorable to American trade.

Yazigi Frères, 60 Souk Ayas, Beirut, Syria. Hosiery and underwear. Importer, retailer, wholesaler and commission merchant. Imports from England and Continental Europe. Established in 1898. Number of employees, 4. Size, large. General reputation, good. Capital, approximately $35,000. Volume of business, approximately $100,000. Favorable to American trade.

Baroody Brothers & Company, Beirut, Syria. Hosiery, Haberdashery, sporting goods, boots, shoes and groceries. Importer, wholesaler, retailer, commission merchant and sales agent. Imports from United States and Europe. Established in 1912. Number of employees, 7. Size, large. General reputation, good. Capital, approximately $15,000. Volume of business, approximately $120,000. Favorable to American trade.